Map Your Future at the 103rd AALL Annual Meeting

Welcome to Denver, and to the 103rd Annual Meeting and Conference of the American Association of Law Libraries. I’ve been looking forward to this event for a year and am very happy to be here with all of you! We have an exciting four days ahead full of educational programming, social and networking events, and a chance to explore our host city.

I expect to be energized by this year’s keynote speaker, R. David Lankes, the Director of the Information Institute of Syracuse and an associate professor in Syracuse University’s School of Information Studies and director of the library science program for the school. His talk, “Take a Right at the Obelisk,” will remind us that we have the responsibility to ourselves and to our communities to create the library of the future. The Opening General Session will be held on Sunday, July 11, 10:15 – 11:45 a.m. in the CCC Four Seasons Ballroom 2-4.

There is sure to be something of interest to you among the 66 AALL educational programs and over 20 SIS sponsored programs.

This year’s Hot Topic program is D-1: Arizona’s SB 1070: Necessary Protection from Illegal Immigration or a License to Discriminate?, on Monday, July 12, at 8:45 a.m. Due to the unforeseen cancellation of the original I-2 program, a new one has been selected to replace it: AALL, Boycotts and Antitrust: Is There a Nexus?, on Tuesday, July 13, at 10:45 a.m.

The Local Arrangements Committee, chaired by Patty Welligter and Holly Pinto, has been working hard organizing tours, writing restaurant guides, and generally educating us about all there is to do and see in Denver. If you need local information, visit the local arrangements booth in the registration area. They’ll be delighted to help you!

Be sure to check out the Exhibit Hall. There are always new products and services introduced at our meeting. We have three no-conflict times in the Exhibit Hall. Enjoy some refreshments and visit with the vendors. You can also visit the AALL Membership Booth where Executive Board members and Headquarters staff will be available to answer your questions. I hope you will visit the Activities Area where you can learn more about what’s going on in the chapters, committees and SISs. And, don’t forget the prize drawings! You might be the winner of an exciting prize announced during these no-conflict times by AALL President-Elect Joyce Manna Janto.

The Opening Event, sponsored by LexisNexis, on Saturday evening is always great fun as it is our first chance to reconnect with old friends and make new ones. It’s just the first of many chances to mix, mingle, and network over the next few days. The Business meeting will be held on Monday, July 12, at 2:15 p.m. in the CCC Four Seasons Ballroom 4. Please join me to learn about the Association’s activities over the past year. The Executive Board Strategic Directions Committee will present our 2010-2013 Strategic Directions Plan to the membership at that meeting. Immediately following will be the Members’ Open Forum where you have the opportunity to express your ideas or ask questions about AALL.

Many thanks to everyone who has worked so hard to make this year’s Annual Meeting an extraordinary experience. Have a great time in Denver!

By Catherine Lemann,
AALL President

Scale the Summit in Denver, the Mile High City

With over 350 days of sun (more than Floriday!) and being within 50 minutes of mountain ranges for hiking, biking and world class skiing, Denver offers a wealth of activities for people of all ages – not to mention great cultural and culinary options.

Many of these activities are within blocks of the convention center. Situated just two blocks from the 16th Street pedestrian mall, the Colorado convention center is centrally located to all the sights in Downtown Denver. The 16th Street pedestrian mall and “LoDo” (lower downtown) are the main downtown locations for restaurants, souvenir shops and other attractions. Getting there is simple. With the free Mall Ride bus, you can travel the length of the mall (all 16 blocks) to LoDo. While you are in LoDo, if there is time and the Rockies baseball team is in town, partake in a game at the beautiful Coors Field. It is worth a visit. Where else can you watch baseball a mile above sea level while gazing at 14,000 ft. mountains. Other Downtown Denver noteworthy places that are within walking distance include the Tattered Cover bookstore, Museum of Contemporary Art, Performing Arts Center, and the Downtown Aquarium.

Portland isn’t the only city with brewpubs, Denver has their fair share too! Rockbottom Brewery, Wynkoop Brewing Company and Breckenridge Brewery are just a few of the many options to quench your thirst. The dining scene in Denver has gained a national reputation in the last few years. The Downtown area has both popular chain options for that unique dining experience. Larimer Square is one place foodies should put on their list. Many local restaurants are located in this three block area, which is just a few blocks from the convention center. If you are more adventuresome, check out the Highlands neighborhood for the latest hip new restaurant or bar – it seems a new one opens weekly in this area.

Chat with the AALL Editors in Denver

While you browse the Exhibit Hall in Denver, take some time to meet Law Library Journal Editor Janet Sinder and AALL Spectrum Editorial Director Mark Estes at the AALL Member Services Booth. Ask questions, discuss article ideas, or simply let Janet and Mark know what you think of LLJ and Spectrum.

Stop by and meet Janet Sinder on:
- Sunday, 9-10 a.m.
- Monday, 1-2 p.m.
- Tuesday, 10:30-11:30 a.m.

Mark Estes is available on:
- Sunday, 9-10 a.m.
- Monday, 1:15-2:15 p.m.
- Tuesday, 1-2 p.m.
You told us there are currently 127 unnecessary steps from email to research.

Introducing Lexis® for Microsoft® Office. Focus on delivering work for your clients, not switching between programs. Now, when you’re creating a Word document or working in Outlook®, you can pull content directly from Lexis® with intuitive simplicity. We’ve teamed with Microsoft® to bring this innovation to our customers’ existing work flow processes. It’s just one example of intuitive tools created for legal minds, by legal minds. Another LexisNexis® innovation that enables better outcomes.
Provide Excellent Reference Services

Join AALL for the Aug. 3 webinar

**Pushing the Boundaries: Excellence in Reference Services**

12 p.m. EST

Register by July 26:


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**Mayor John W. Hickenlooper**

**June 18, 2010**

Greetings:

On behalf of the City and County of Denver, I would like to welcome you to the Mile High City for the American Association of Law Libraries (AALL) 103rd Annual Meeting.

The American Association of Law Libraries was founded in 1906 to promote and enhance the value of law libraries for legal and public community members, foster the profession of law librarianship, and provide leadership in the field of legal information. Today, with more than 5,000 members, the Association represents law librarians and related professionals who work in numerous settings including law firms, law schools, corporate legal departments, courts, and local, state and federal government agencies. Demonstrating their commitment to community service, AALL meeting attendees are donating books to benefit Reach Out & Read Colorado.

We are excited and honored that you chose Denver as the host city for your program and invite all of you to explore the many amenities the city has to offer. Denver’s downtown is one of the nation’s most walkable cities and boasts a variety of attractions, including the nation’s second largest performing arts complex, three art museums, three sports stadiums, a U.S. Mint, more than 300 restaurants, and the largest city park system in the country.

During your time in Denver, we hope that you take advantage of the different transportation options we offer. We’ve made getting around the Mile High City easy, giving you your choice of 500 rental bikes available at 30 downtown stations, free hybrid shuttles along the 16th Street pedestrian mall, and FasTracks – the nation’s largest light rail initiative with 120 miles of pedestrian mall, and FasTracks – the nation’s largest light rail initiative with 120 miles of

At an elevation of 5,280 feet above sea level, Denver is truly a mile high. Have a wonderful visit and enjoy your stay!

Sincerely,

John W. Hickenlooper
Mayor

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**Visit the AALL Member Services Booth**

Stop by the AALL Member Services Booth in the Exhibit Hall to explore your Association and learn what AALL can do for you; then take a break in the comfy lounge area and network with your colleagues.

The booth serves as a gateway to the AALL Activities Area, where you can find information about AALL committees, special interest sections, chapters, caucuses, and much more. The new AALL Bookstore, raffle drawings, Meet the Candidates forum, and awards recognition all take place in the booth area.

Stop by for a sneak peak of the new AALLNET redesign. And during Exhibit Hall breaks, catch a live demo of AALL2go, your online learning center for continuing professional education.
The 25th Anniversary of the Standing Committee on Lesbian and Gay Issues

by Sarah Jaramillo

I have come out with relative ease to my law librarian colleagues over the years. The nonchalance of these disclosures was due in part to the work of the SR-SIS Standing Committee on Lesbian and Gay Issues (SCLGI). So, as a grateful member of SCLGI, I would like to take a moment to commemorate this group’s 25th Anniversary.

Please also join me in celebrating the SCLGI’s 25th anniversary at the reception on Sunday, July 11, from 8-11 pm at Dixon’s Downtown Grill at 16th and Wazee. The reception is a fundraiser for the Alan Holoch Memorial Grant.

Carol Alpert called the first meeting of the SCLGI at the 1985 Annual Meeting. All eight attendees agreed that the environment for LGBT librarians necessitated the SCLGI. Camille Broussard, an early SCLGI chair, notes that in 1985 “it was not a profession that you felt very comfortable being out.”

From early days to the present, a spirit of sensitivity and inclusion has been an SCLGI hallmark. This is evident in former chair Scott Fisher’s account of meeting Alan Holoch: “Alan came along saw me and, I’m sure, noticed my nervousness and asked if I was looking for the SCLGI meeting. I think I nodded and he said, ‘I’m heading in there too so, just follow me!’ and I did. He sat next to me and talked with me at my first SCGLI meeting and made me very welcome.”

SCLGI members have presented educational programs, published a sexual orientation bibliography, and supported resolutions that encourage equality and diversity. For example in 1992, the SCLGI successfully campaigned to cancel the 1998 Annual Meeting in Denver, Colorado. The campaign was due to Colorado’s Amendment 2, which prohibited “sexual orientation” from being a protected class in any state, county, or municipal law.

The group continues to be vital. LGBT issues still command attention. Transgender discrimination is not prohibited by the Association’s bylaws. Stephanie Davidson recognizes another challenge for librarians and the SCLGI is the incorporation of various resources from disparate disciplines into LGBT research bibliographies.

The SCLGI work will continue until realization of what former chair Scott Fisher believes is the group’s ultimate goal – dissolution: “When true equality is achieved, the need for a Standing Committee on Lesbian & Gay Issues will cease to exist because an individual’s sexual orientation will no longer be an issue to anyone.”

See a Live Demo of AALL2go

This year all AALL Full and Program registrants will receive a complimentary set of 2010 educational program audio recordings as downloadable MP3 files, accessible through AALL2go. Stop by the AALL2go/Audio Recordings desk in the Registration Area to see a live demo of AALL2go, your online learning center for continuing professional education.

Remember Candid Camera?

Well – get ready for your moment in the spotlight because the newspaper staff plans to “rove” the meeting to ask you about your annual meeting experience! Be ready to name one thing that has changed in your job in the last 12 months, or tell us about something you learned that you’d like to implement when you return to work. Best of all, we look forward to hearing about your favorite part of the meeting whether it was a program, the awe inspiring skyline, or that delightful dinner you had with your new friends at the dine-arounds on Saturday night.
Encore Synergy Does Articles

Encore Synergy is the only discovery platform with Deep Article Integration that offers timely results, advanced relevancy handling, and balanced findability resulting in a superior search experience.

> See Encore Synergy at Innovative Interfaces booth #706.
CIS-SIS Honors Leiter with Award

The Computing Services Special Interest Section congratulates Richard A. Leiter, winner of the CS-SIS Kenneth J. Hirsh Distinguished Service Award.

The award honors a CS-SIS member who has made outstanding contributions to the SIS, to AALL, and who is well regarded for his or her service to the profession. The award is named in honor of the first recipient, Kenneth J. Hirsh, a longstanding, distinguished member of the section. Richard Leiter is the Director of the Schmid Law Library at the University of Nebraska – Lincoln.

Past winners include:
- 2009: Sheri H. Lewis, Associate Law Librarian for Public Services and Lecturer in Law, D’Angelo Law Library University of Chicago
- 2008: Mark Folmsbee, Former Associate Dean of Computer Services and Associate Director of the Law Library, Washburn University School of Law
- 2007: James G. Milles, Associate Dean for Legal Information Services, Director of the Charles B. Sears Law Library, Professor of Law at the University of Buffalo State University of New York
- 2006: Liz Glankler, Head of Access Services, Saint Louis University, Omer Poos Law Library
- 2005: Kenneth J. Hirsh, Director of the Law Library, and Information Technology, University of Cincinnati College of Law, Robert S. Marx Law Library

Richard A. Leiter
- 2007: James G. Milles, Associate Dean for Legal Information Services, Director of the Charles B. Sears Law Library, Professor of Law at the University of Buffalo State University of New York
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Scale the Summit continued from page 1

Take some time to visit the Michael Graves designed main branch of the Denver Public Library which is right next door to the Denver Art Museum. The museum has a new addition that was designed by Daniel Libeskind. While you are there make sure to walk around the grounds and amuse yourself with the public art. Try and pick just one as your favorite!

If you’re planning on making a vacation of your trip to Denver there are some great excursions and activities for families. Locally, there is the Denver Zoo and Museum of Nature and Science, which is a short car or bus ride away. The Denver Mint is literally around the block from the convention center and offers tours. Further out of town are hiking, biking, rafting and excursions that are unique to Denver. Pike’s Peak, which inspired the line “purple mountain’s majesty” from America the Beautiful, is one hour south of the city and the peak can be accessed by car or cogwheel. Rocky Mountain National Park is about a 2 hour drive from Denver. Red Rocks Amphitheatre is 45 minutes west and it is the best outdoor concert venue in the United States. There are also hiking trails, and a museum and gift shop to enjoy while you visit.

Welcome – from the members of the 2010 Local Arrangements Committee: Co-chairs Holly Pinto, Director of Library Services at Holland & Hart, LLP and Patty Wellinger, Reference Services Coordinator at Westminster Law Library; Barb Allen, Collection Serv. Coordinator at Westminster Law Library, Theresa Baker, Information Technology Librarian at the University of Denver Sturm College of Law, Kathy Carlson, State Law Librarian for Wyoming; Madeline Cohen, Circuit Librarian for U.S. Courts Library, 10th Circuit, Robert Linz, Assoc. Director, Univ. of Colorado Law Library, Anne Lucke, Reference Librarian Holland & Hart, LLP, Meg Martin, Assistant State Law Librarian for Wyoming, Wanda McDavid, Dir. of Bus. Dev. at Access/Information, Inc., Beth Mescall, Library and Info. Resources Mgr. at Davis Graham & Stubbs, LLP, Alan K. Pannell, Head of Reference at Univ. of Colorado Law School, Tamara Phalen Catalog Librarian at Brownstein Hyatt Farber Schreck, LLP, Karen Selden Catalog Librarian at Univ. of Colorado Law Library and Esti Shay, Law Library Coordinator for the Pikes Peak Library District.

HIRED.

Free Resume Posting  Confidential Options  Controlled Searching

AALL CAREER CENTER

Whether you want to advance your career or just keep abreast of hiring trends, make the AALL Career Center online job board your first stop. The center’s features and functionality makes posting jobs and resumes simpler and streamlines the entire application process. Remember, resume posting is free for AALL members, so don’t delay. Post your resume or set up a Job Agent today!

www.aallnet.org/careers
INTRODUCING: BNA's New Resource Centers

Labor & Employment Law Resource Center, The First of Our New Practice Area Platforms

BNA brings you the first of our dynamic new legal research solutions—the Labor & Employment Law Resource Center. Now, you have instant access to all of your BNA labor and employment law content.

EVERYTHING YOU NEED IN ONE PLACE
You’ll find BNA news, analysis, case law, primary sources, forms, and checklists—conveniently organized by topic.

SIMPLE, CLEAN LAYOUT
This dynamic platform integrates the content and tools you need to work more efficiently throughout the business day.

BNA INSIGHTS PROVIDE THOUGHT LEADERSHIP
Expert practitioners offer thought leadership in our new series of BNA Insight articles and videos. Understand the implications of key legal developments, legislative activity, and trends with this new feature.

LOOK FOR THE LABOR & EMPLOYMENT LAW RESOURCE CENTER LATER THIS SUMMER!

Stop by the BNA Booth and Café #504!
Learn more about our NEW Labor & Employment Law Resource Center and receive a free 2GB USB flash drive! You’ll then be entered into a daily drawing to win an iPad™!

iPad is a registered trademark of Apple, Inc.

800-372-1033
www.bna.com
A lot is changing in the legal business. Current economic conditions are driving a heightened need for your clients—and you—to reduce costs, manage risk, and increase profitability. In fact, the State of the Legal Industry Survey commissioned by LexisNexis found that three-quarters of corporate counsel (77 percent) and private practice attorneys (73 percent) agree that the economic downturn has forced law firms to reevaluate how they bill clients. Further, half of lawyers surveyed believe that the recession will permanently change the way the legal industry does business.

As a result of these challenges, the legal industry is rethinking how they operate to achieve better outcomes. We know that you need to work smarter, respond faster, and gain insight quickly and efficiently to drive better outcomes. At LexisNexis, we are collaborating with our customers to co-invent solutions that will help drive better outcomes.

In 2010, look for these innovative solutions designed through collaboration and co-invention with our customers.

Lexis for Microsoft Office, a groundbreaking workflow solution built through collaboration between LexisNexis and Microsoft that fundamentally transforms the way legal minds work. One single click and relevant content is accessible within the Microsoft applications where you spend 90 percent of your time, saving you countless hours.

New Lexis—You told us you wanted a research solution that is more efficient and easier to use so we worked with you to deliver New Lexis. New Lexis will transform the way you do legal research, giving you the right answers faster and more easily.

Mobile Platforms—get answers to all your legal questions even when you’re on the go. Whether you’re on the way to the office or on your way to court with Lexis Mobile platforms you can

Interested in learning more about Lexis for Microsoft Office? Visit www.lexisnexis.com/office or stop by the LexisNexis booth #526.

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Program Updates

Moved
RIPS-SIS Business Meeting and Breakfast
Monday, July 12
7:15-8:30am
From: Colorado Convention Center (CCC) Room 107
To: Hyatt Regency – Agate room

New meeting
Nominations Committee Meeting 2010-2011
Monday, July 12
4:00-5:00pm
Colorado Convention Center (CCC) Room 206
Better Fact Finding

Some ways that the LexisNexis® Public Records collection (22 billion documents) gives you more of what matters most in verifying client/customer information, tracking down parties, finding assets, discovering conflicts, or uncovering criminal activity:

- 2 billion+ personal property data records—nearly 95 percent of the U.S. population
- 4.2 billion name/address combinations—585 million+ unique identities
- 917 million business records and 1.3 billion business contact records—381 million+ unique businesses and 739 million unique business contacts
- 8 sources our closest competitor doesn’t have
- Connect 10,000+ sources of unstructured data and spot relationships between people and businesses faster and easier
- Find people using nicknames and estimated age

Need more reasons?

More confident business decisions require more comprehensive due diligence

And with bigger transactions and/or uncertain economic times, it’s even more critical. LexisNexis® Business Assurance Reports is a comprehensive business due diligence service from LexisNexis® Risk Solutions that helps organizations find crucial information on businesses and individuals—domestic and international (170 countries).

Highlights:
- License verification
- Education/biographical validation
- Asset/liability information
- Criminal information
- Customizable report summaries

Know exactly who you’re dealing with

Bernan Unveils New Law Compilation Series

Bernan has partnered with Legal Content Inc. to introduce the Law Compilation Series. Each compilation in this series brings together in one place the federal statutory provisions most relevant to a particular subject, in up-to-date form and with extensive footnotes.

These volumes are the most accurate and current statement of such laws, and are subject to rigorous review. Positive law titles of the U.S. Code follow the official version of the United States Code published by the Office of the Law Revision Counsel of the U.S. House of Representatives, which is legal evidence of the laws in such titles. Each section in such titles is followed by a note indicating every public law provision which added or amended such section. In all other cases, the text of Acts, as amended, is presented employing the exact language used by Congress. Acts in this form are frequently difficult or impossible to find elsewhere.

Many of the laws contained in these volumes empower administrative agencies to issue regulations appearing in the Code of Federal Regulations (CFR), all the titles of which are available from Bernan. Whether used by itself or in conjunction with a CFR volume, each compilation in the Law Compilation Series provides basic, reliable and necessary information for legal experts in their fields of practice.

The first publication in the Series is Compilation of Intellectual Property Laws now available through Bernan. For more information visit booth 511, contact your Bernan Customer Care Representative at 1-800-865-3457, or visit us on the Web at www.bernan.com.

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BNA Releases the First of its New Resource Centers

BNA launches the first of its dynamic new Resource Centers. The Labor & Employment Law Resource Center serves as an easy-to-use, single point of access for BNA’s labor and employment law content. For the first time, BNA customers can find news, analysis, case law, primary sources, forms, and checklists, conveniently organized by topic.

“The Resource Centers integrate up-to-date news, thought leadership from outside experts, and practice tools on one convenient Web platform,” said Michael Eisenstein, Vice President and Group Publisher of BNA’s Legal & Business Publishing Group. “We’ve seamlessly brought together BNA news, analysis, and reference libraries. Now, practitioners can find all of their BNA content organized by topic.”

A major feature of BNA’s new Resource Centers is the BNA Insights series. This new series of articles and videos provides BNA customers with thought leadership from the nation’s most prominent practitioners. BNA Insights provide a forum for leading experts to discuss crucial legal, regulatory and business developments.

BNA Resource Centers also offer improved searching. Customers can search topically across all of their BNA publications and research libraries to find the results they need instantly. Practitioners can use the new Related Documents feature to deepen their research and gain new perspectives on a legal issue. BNA Resource Centers also offer convenient access to forms and practice tools.

BNA’s Labor & Employment Law Resource Center launches this summer, with the Intellectual Property Law Resource Center launching shortly thereafter. Four additional centers, BNA’s Health Care Law, Bankruptcy Law, Telecommunications Law, and Internet Law Resource Centers, are expected to be released by the end of 2010 and early into 2011.

For more information or a demonstration of BNA’s new Labor & Employment Law Resource Center, please stop by the BNA Booth. Please also contact your BNA Representative, call 800-372-1033, or visit www.bna.com.

Innovative Approach to Legal Research Services

The Legal Research Services division of Integrated Management Services (IMS) is excited to be making its first appearance at AALL this year. As the Legal Research Division has made many strides since its inception, the opportunity to experience this esteemed conference and meet law librarians from all over the country will prove to be a notable milestone.

IMS as a consulting firm has been providing an array of services to Am Law 200 firms for more than 20 years, and the Legal Research Services Division has become a key component of the IMS process improvement practice. The division has garnered significant interest in the industry as several trends have arisen in recent years –

• Increasing costs
• Emerging alternative tools
• Ineffective training
• Redundancy of services
• Low utilization
• Decreasing client recovery

Our innovative and holistic approach as depicted in the diagram reflects our full understanding of each client’s research environment, core needs; and areas of improvement. Encompassed in our solutions, the IMS process and analysis supports clients in reducing spend, increasing efficiency, eliminating redundancies and increasing cost recovery.

IMS has assembled a deeply experienced team with a proven track record of success. In tandem with the client’s library research stakeholders, IMS experts engineer law firm legal research architecture, develop strategic plans, negotiate contracts and streamline cost recovery resulting in significantly reduced costs.

Our team’s credentials include:

◆ A seasoned team with 50+ years of combined experience.
◆ Skills ranging from library and vendor management to cost recovery and contract negotiations.
◆ An engineered project methodology and process to guide activities and track milestones.
◆ A comprehensive knowledge base of best practices and expertise.
◆ Proven track record & exemplary results.
◆ Valued clients.
◆ Unparalleled references.

Managing Director, Donna Terjesen and Sr. Library Consultant, Marsha Pront will be on site throughout the conference.

Contact info: Donna Terjesen @ 917.539.7835; dterjesen@integratedmgmt.com; Marsha Pront @ 917.576.8902; mpront@integratedmgnt.com.

The New 'Normal' for Law Librarians

Q&A with Anne Ellis, senior director of Librarian Relations for Thomson Reuters, Legal

This year, while we see recovery coming out of the economic downturn, we face different challenges. How have librarians’ roles transformed in this new version of “normal”?

Law librarians have always been at the center of legal research and information. As the industry begins to turn around, there are many opportunities for librarians to expand their roles as hub of the information wheel in their organization. There’s no shortage of new information and tools that support the legal profession, and I see librarians as the driving force in getting attorneys to adopt these tools and think innovatively. Also, with the growth of information comes a greater need for efficiency and a focus on productivity, and librarians are uniquely trained to provide this counsel.

You’ve been in the industry for 25 years. How have you seen librarianship evolve in that time?

One of the biggest changes I’ve noted has been the evolution of librarians to become true business people. Today, a librarian must still be an adept researcher and be conversant with new technologies, but it’s also essential for librarians to have an aptitude for business. A librarian must understand an institution’s business needs in order to move it forward, as well as to show the value of the library and staff to colleagues in terms that make sense to the organization’s financial goals.

I’ve heard from many of my colleagues in firms, schools and government that it’s increasingly difficult for a librarian to succeed today without advanced financial and marketing skills.

How are librarians managing resources in new or innovative ways?

Print continues to be a critical medium for our customers – many firms and organizations are effectively managing their print collections for the future, while integrating them with their online resources. They are balancing budget pressures with the need to deliver value to their clients. We help our customers manage these challenges by partnering with them to identify the best combination of print and online content to meet their unique needs, and by identifying a cost-effective way to deliver that content. We offer customers several different types of pricing agreements that give them predictability and savings to help them manage their full collections over time.

Fact Finding

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discrepancies. Highlights:

◆ Numerical results let you gauge the risk level your firm will accept
◆ Assists with high risk indicators and even suggest possible next steps
◆ Automatic checks of OFAC and other watchlists

Visit LexisNexis booth #526 for a demo!

LexisNexis® Business Assurance reports do not constitute a ‘consumer report’ as that term is defined in the federal Fair Credit Reporting Act, 15 USC 1681 et seq. (FCRA). Accordingly, the LexisNexis Business Assurance service may not be used in whole or in part as a factor in determining a consumer’s eligibility for credit, insurance, employment or for other eligibility determination purposes that would qualify the Business Assurance reports as consumer reports under the FCRA.
LexisNexis® Public Records improves your fact-finding with INTELLIGENT CONNECTING

Over 22 billion public records to help you verify client or customer information, track down elusive parties, find hidden assets, discover conflicts of interest or uncover a criminal past—without third-party investigators. Reveal relationships between people, places and businesses—even with incorrect or missing information.

Two MORE reasons why LexisNexis® is the premier and smart choice for gathering intelligence:

LexisNexis® Business Assurance Reports
On-demand due diligence documents from 170 nations and any U.S. jurisdiction

Conduct even more comprehensive due diligence and make more confident business decisions with a new record-retrieval service that extends your online investigations to documents not available via lexis.com®. Order search requests 24/7 to get current, relevant data on businesses and individuals gathered from multiple domestic and international public records sources—including newer public filings, court documents, credit reports, articles of incorporation and more—delivered to you in one cohesive report.

LexisNexis® InstantID®
Instantly verify person and business identities

Verify potential clients—individuals or businesses—with the only identity verification and validation solution endorsed by the American Bankers Association. InstantID® searches billions of public records to detect patterns of activity that may suggest fraud, and automatically flags discrepancies found in client data such as an invalid or deceased SSN, SSN issued prior to birth, invalid addresses, SSN associated with a different person, and disconnected mobile or landline phones. What’s more, you get informative numerical results with potential risk indicators, rather than a pass/fail designation.

Stop by Booth #526 for a LexisNexis Public Records demo.
Introducing a new Westlaw: Legal research goes human. When you have limited time to build a case, you don’t want to waste time reading information twice. WestlawNext™ tags legal documents you’ve already viewed, so you’ll know you’ve covered the information you need — quickly, efficiently, and without repeating yourself. It’s the confidence you need to stop searching and start doing what’s next. Professionally. Or personally. Because, at the end of the day, it’s your time. That’s knowledge to act. Discover more at WestlawNext.com