Rethink Your Value - Seattle Style

Joan M. Wang, President, American Association of Law Libraries

Welcome to Seattle! Not only will we rethink our professional development in this inspiring environment, but we can savor the finest the Pacific Northwest has to offer. The Annual Meeting Program Committee (AMPC), chaired by Julie Patarina, and the Local Arrangements Committee (LAC), co-chaired by Rita Dermody and Tina Ching, have been planning and working for the past 18 months to deliver first-class conference programs and events. We are thrilled to welcome you to the 106th Annual Meeting in Seattle and hope you have an enjoyable and productive stay in this vibrant city.

Anchored by the keynote speaker during the Opening General Session on Sunday and the inspiring remarks at the Association Luncheon on Tuesday, the next few days will be filled with exceptional programming, thought-provoking talks, and new Exhibit Hall offerings. Additionally, you will have opportunities to gather for special interest section (SIS) and committee meetings, visit local law libraries, and relax and network at the many social events planned. In this welcome, I would like to share a few highlights and new offerings for Seattle. Download AALL’s new mobile app to your device so you do not miss any of the great programs and activities.

On Saturday morning, AALL committee chairs and vice chairs, chapter presidents and vice presidents, and SIS chairs and vice chairs will have facilitated training to develop their leadership skills. AALL committees will meet in the afternoon to plan for their year ahead. The Opening Reception will kick off our Annual Meeting for all attendees on Saturday, July 13, from 5:30-6:30 p.m. The ribbon-cutting will take place at the entrance to the Exhibit Hall, after which we will gather in the Exhibit Hall to meet and mingle.

The Opening General Session takes place on Sunday, July 14, at 8:30 a.m. in the Convention Center Ballroom. During the Opening Session, we will hear our keynote speaker, David Weinberger, discuss the “Library as Platform” and the opportunities that abound in a world where knowledge is networked. He is a senior researcher at the Harvard Berkman Center for Internet & Society and co-director of the Harvard Library Innovation Lab.

To help members rethink their value, we have programming formats to match a range of learning styles. All designed to deliver value, we are pleased to offer 64 member-driven education programs over three days.

All the News that Fits

Stay ahead of the curve and check out these online resources for further AALL coverage:

Daily Paper: tinyurl.com/jwyjdv4
Facebook: tinyurl.com/k2k3oxqa
Pinterest: pinterest.com/aallnet/seattle-2013
Twitter: twitter.com/aall2013

Blogs:
Local Arrangements Committee Blog: lace2013.llops.org
April Librarian: aprilbrarian.wordpress.com
Ashley Ames Ahlbrand: lawlibrarianship.wordpress.com

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Rethink
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and five recharge sessions on Monday, July 15, from 10-11:30 a.m. The Monday Morning Recharge is a new mid-conference speaker series aimed at enhancing your professional development. Topics include managing change, capturing a presentation, the look of leadership, increasing your influence, and de-stressing your life. Also new are four Deep Dives—sessions for in-depth exploration of topics extending across several program slots. We also offer a daily Hot Topic program. On Tuesday, July 16, AALL continues its successful collaboration with the International Legal Technology Association (ILTA) with four joint AALL-ILTA sessions that support knowledge management and library services. The Exhibit Hall is the place to learn about new products and services and is also the venue for the new Exhibit Hall Attendee Luncheon on Monday, July 15, at 11:45 a.m., which is included as part of your registration. Learning continues with new Exhibitor Showcases, which are special vendor informational sessions throughout the conference. The Member Services Booth in the Exhibit Hall serves as a gateway to the AALL Activities Area. Stop by to talk to a member of the Executive Board or have your picture taken professionally. Find information about AALL committees, SIGs, chapters, and caucuses. On Monday, July 15, at 9 a.m., meet the candidates for the AALL Executive Board. Poster sessions will be on display with creators available on Tuesday, July 16, at 1:30 p.m. to answer questions. Express yourself with novelty badges and yard signs, all courtesy of AALL’s grant fund, at the same time. Also remember to turn in your raffle ticket each day for a chance to win one of the great prizes provided by AALL.

The Business Meeting will be held on Monday, July 15, at 4 p.m., in the Convention Center Ballroom, immediately followed by the Members’ Open Forum. I invite each of you to attend this important event in our Association year. Learn about the work of the Association and its advances over the past year. You are invited to participate in the Members’ Open Forum and to offer your viewpoints, expressing comments. At 7:15 p.m. Monday evening, attend the new Thomson Reuters and AALL Member Appreciation Event off-site at the Experience Music Project Museum. Informal “Coffee Talk” discussions return on Tuesday morning at 7:30 a.m. Our four days of learning and networking will conclude with our Association Luncheon on Tuesday, July 16, at noon. We will honor our distinguished Gallagher Award and Andrews Award winners, and I will pass the gavel to Steve Anderson, AALL’s new president. To cap off our Annual Meeting experiences, Andy Hines, noted futurist, will share lessons learned about “Making Your Future Happen.”

When you need to take a break to recharge and relax, it is easy to enjoy all the best that Seattle has to offer. Seattle is a great walking city. Check out the cultural and culinary delights presented and reviewed by the LAC. The Annual Meeting is a great opportunity to reconnect with long-time friends and colleagues, meet new ones, and return home energized with great ideas and new skills to promote and demonstrate your professional value. I hope to meet many of you at education programs, the AALL Business Meeting, social events, and in the halls. Please stop and introduce yourself. My heartfelt appreciation and gratitude to the 2013 AMPC and LAC members, program co-chairs, coordinators, moderators, and all attendees for making our Annual Meeting the premier event for law librarians. Welcome to Seattle!

UNC Roll Call
The School of Information and Library Science, in conjunction with the Kathryn R. Everett Law Library at University of North Carolina Chapel Hill, would like to invite UNC SICs alumni and friends of the Law Library to a small social gathering on Sunday, July 14, from 5:30-7:30 p.m. at Rumba (1112 Pike St.). We hope you can find some time to socialize with old friends and to meet some new law librarians. If you have any questions, please contact Kelly Leong at leong@law.duke.edu

See You Next Year in San Antonio!
Believe it or not, we’re already thinking about programs for next year’s Annual Meeting in San Antonio and planning lots of great things. The 2014 Annual Meeting Program Committee (AMPC) will host an Open Forum on Monday, July 15, from 11:45 a.m.-12:45 p.m. (WSCC Room 203). There you can learn about the program proposal process and get tips for developing proposals. Be sure to stop by the AMPC’s Activities Area table in the Exhibit Hall to share your program suggestions. The 2014 AMPC wants to hear from you.

Welcome TS-SIS VIPs!
by Miriam Childs
The Technical Services Special Interest Section (TS-SIS) has invited two VIPs to this year’s Annual Meeting and Conference. Adam Schiff and Steve Shade are both from the University of Washington, where Adam is the principal cataloger and Steve is the serials access librarian. Both are featured speakers in the RDA Cataloging Collective workshop to be held on Saturday, July 13, from 8:30-10 p.m.
Adam’s prior experience has been with the California Academy of Sciences Library and the University of Colorado at Boulder. Adam is a prolific writer, lecturer, and trainer. He has continually been active in librarianship, serving on several committees and task forces such as PCC and SCCTP.
Steve has currently been a member of ALA’s ALCTS Subject Analysis Committee. Steve has served as the president of NASIG and is a past recipient of the University of Serials Librarianship Award. He is a widely recognized expert in the area of cataloging e-serials, training many librarians through the SCCTP program. Steve has given numerous presentations at conferences and has contributed in no small way to serials literature. Steve was instrumental in developing the single-record and the aggregator-neutral approach for e-serials.
It is a privilege to host these two highly accomplished and knowledgeable members of the library profession at the Annual Meeting. Be sure to introduce yourself to them if you get the chance.

Meet the AALL Executive Board Candidates
Get to know your fellow AALL members who are running for the AALL Executive Board this fall. The “Meet the Candidates” forum will be held Monday, July 15, from 9-10 a.m., in the AALL Member Services Booth in the Exhibit Hall. This is your chance to ask questions and find out each candidate’s vision for AALL before you vote in November. Successful candidates will begin their terms of office in July 2014.

Beyond Boundaries
American Association of Law Libraries
107th Annual Meeting & Conference
San Antonio | July 12-15, 2014
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NELLCO members? Please come and help us celebrate!
In 2003, we invited the NELLCO Meet & Greet tradition right here at the Library Lovers in the Litera public house, 107 East Ave, Seattle. Ten years later we’re bringing back the tradition and celebrating! Deep in our cozy corner of the Litera Lovers scene, Sat, July 14, any time from 6:00-9:00pm.
This will mark the end of the Meet & Greet Tradition. In 2012 we began a new tradition, the NELLCO Symposium. Held at the Albany Law School in March each year, the Symposium provides a venue through which NELLCO members can connect, create and collaborate, so we’re shifting our resources to support that effort. Please plan to attend Symposium 2014, March 13-14 in Albany, NY.

Visit Theresa in the Exhibit Hall, Booth #621 Price Drawings every day!
What is the AMPC Looking Forward to at AALL 2013?

Monday Morning Recharge

You're looking forward to jump-starting your Monday morning with an energizing Recharge session. I confess that I sometimes experience a mid-conference slump. To combat conference fatigue, AMPC is offering a track of invigorating sessions focused on a wide-ranging list of business skills topics. Outside expert speakers will present on topics including change management, leadership, professionalism, presentation techniques, communication skills, and stress relief. I’m excited about these dynamic speakers and the opportunity to enhance my professional skills.” –Carol Watson, director of the University of Georgia Law Library and 2013 AMPC member

Content Experts Beyond AALL

“AALL members look for nonmember speakers who will bring a different perspective to a program topic. We have a great group of nonmember speakers with us in Seattle who all have impressive credentials and will share their expertise and knowledge that we can bring back to our workplace. Many of these experts are professors, consultants, directors, and-level administrators, vendors, attorneys, and representatives from other associations. Check the mobile app for the list of speakers and their bios.” –Julie Pabaria, research services manager at DLA Piper and 2013 AMPC Chair

Carol Watson was inadvertently omitted from the list of 2013 AMPC members in the Conference Program. A very special thanks to Carol and the rest of the committee!

Coffee Talks

“While the AMPC has implemented changes to the Annual Meeting structure to make education programming more interactive and engaging, sometimes the larger audience size of the sessions can hamper the free flow of discussion. That’s where Coffee Talks come in! These 45-minute informal gatherings encourage brainstorming and sharing experiences on a variety of important and timely topics, as well as giving attendees another opportunity to network. I have gotten many new management and service ideas from past Coffee Talks, as well as the benefit of meeting new people. Grab some coffee, and come by the Free Public Health and Humanitarian Law Room, CC 606-607 on Sunday, July 14, from 7:30-8:30 a.m. in the West Lobby of the Convention Center:

• The Great Divide: How Do You Communicate the Value of Technology Across Generations?
  Tara C. Lombardi, Law Library of Louisiana

• Difficult Conversations: Tips and Techniques for Handling Personal Issues
  Carol Bredemeyer, Northern Kentucky University; Joyce Manna Janto, University of Richmond School of Law Library

• What We’re Learning from Lean In: Women, Work, and the Workforce
  Mary E. Matuszak, New York County District Attorney’s Office; James Murphy, Bloomberg LP; Christine Sellers, Nelson Mullins Riley & Scarborough LLP

• When H2O Meets MOOC – What the Free Access to Law Project Means for Virtual and Physical Classrooms, and for the ‘Hack the Casebook’ Ethos
  Kyle K. Courtney, Harvard Law School Library

• “Trust Me, You Need This!” – Convincing Attorneys to Participate in Online Research Refresher Sessions
  Jean Bell Hessenauer, Tydings & Rosenburg LLP

• How Do You Use the Price Index for Legal Publications?
  JoAnn Hounshell, Chicago-Kent College of Law Library

• Dead Weight No More – Turn Under-Motivated Board Members into Champions for the Cause
  E. Borbon, Fresno County Law Library

• Where Do We Begin? What the Proposed Revisions to ABA Standard 606 Will Mean for Your Library
  Lisa Jungshain, Harvard Law School Library

Coffee Talks will be located in Room CC 4C3.

For more information, visit the Coffee Talks page on the AALL 2013 website.
THE PERFECT COMPLEMENT

Some things work better together.
To find your perfect match visit us at booth #212.
View a demo and enter to win an iPad mini!
Calling All Legislative Advocates and Animal Lovers

Animal Law Caucus Presents:

“Moving the Ball Forward for Farm Animals”

Sunday, July 14, 2013, 12:30-1:15 p.m.
Location: Sheraton-Cedar AB
Michele Finerty
Pacific McGeorge School of Law

ALL members and interested friends are invited to hear a presentation by Matthew Dominiquez, public policy manager for Farm Animal Protection of the Humane Society of the United States. Matt will address the most pressing legislative issues facing farm animals and the progress being made to help them. In his advocacy, Matt has been quoted in newspapers and through news affiliates all over the country. Matt’s recent comments in the New York Times article (April 6, 2013) titled “Taping of Farm Cruelty Is Becoming the Crime” addressed the issue of what is termed ag-gag laws, making it illegal to covertly videotape cruelty to animals at factory farms. Recent videos resulted in federal prosecution of the individuals and plants involved. In a push-back effort, state legislatures and special interest groups are promoting ag-gag laws designed to criminalize these investigations and to punish the whistle-blower.

Matt grew up in Northern California and spent his childhood on his family’s cattle ranch. After graduating from Lewis & Clark with his JD degree, Matthew joined the Farm Animal Protection Campaign at Humane Society of the United States, where he works to expand the number of and breadth of laws that protect farm animals from cruelty. Be sure to join us at 12:30 p.m. on Sunday in the Sheraton Cedar AB to hear a very interesting program. The AALL Animal Law Caucus website is available at: community.aallnet.org/AnimalLawCaucus/Home.

Download the AALL 2013 Mobile App Today

Put the AALL 2013 Annual Meeting and Conference in the palm of your hand. Our mobile app is ready to download on your Apple, Android, or Blackberry phone or tablet.

Once installed, you’ll have instant access to great features, such as the full event schedule (and you can bookmark your favorite programs); detailed information on speakers, exhibitors, and sponsors; attendee information; conference floor and exhibit maps; and notifications about event news and activities. Additionally, you can take notes that you can export after the meeting, and you can also play Click! – our new photo scavenger hunt game. One lucky player will win a Microsoft Surface during Tuesday’s prize drawing.

Ready to get started? Visit crwd.cc/aall2013 from your device. If you use Apple or Android, you can also search for the app in the iTunes or Play store.

AMPC continued from page 4

• Teaching Law Outside the Classroom - Using Technology to Creatively Connect with Students: Stephanie Miller, Washington & Lee University School of Law Library; B. Valerie Carullo, Bloomberg BNA

• Special Privilege for Special Collections? The Legalities of Protecting Archival and Special Collections Holdings: Christine Anne George, The University at Buffalo - State University of New York

• What It Takes to Land a Job in Different Law Library Settings: Todd T. Ito, University of Chicago D’Angelo Law Library; Angus B. Nesbit, University of Oregon, John E. Jagua Law Library; Michael VandenHeiden, Yale Law School Lillian Goldman Library

AALL/ILTA Programming

"Law Librarians are leaders in the information profession—we have always been early adopters of and committed to the use of technology in order to serve our patrons. Year after year, members consistently mention a need for programs on technology, and so

Placement Office

The AALL Placement Office is located in the Sheraton Seattle Hotel – Issaquah (3rd Floor)

Placement Office hours:
Sunday, July 14, 9 a.m.-5 p.m.
Monday, July 15, 9 a.m.-5 p.m.
Tuesday, July 16, 9-11 a.m.

Interview rooms are available:
Sunday, July 14, 7 a.m.-5 p.m.
Monday, July 15, 7 a.m.-5 p.m.
Tuesday, July 16, 7 a.m.-noon
Interview rooms must be reserved in advance through the Placement Office.

AALL is collaborating again with the International Legal Technology Association to offer a series of programs that will discuss current topics such as “big data” and web 2.0 technologies. I believe these programs will help members continue to stay informed about technology developments and keep them on the forefront of excellent customer service.”—David Mao, law librarian of congress and 2013 AMPC member

Power up at any of the following AALL/ILTA collaborative sessions on Tuesday, July 16:

• Business and Competitive Intelligence: Rethinking Tools, Methodologies, and Relationships 8:30-9:45 a.m., Room CC 4C1-2

• Big Data, Big Opportunities: Rethinking Value and Usability 10:15-11:45 a.m., Room CC 4C1-2

• Emerging Technologies and Teaching for the 21st Century Librarian 2:30-3:15 p.m., Room CC 4C1-2

• Who Do You Call When You Need to Search the Enterprise? 3:45-4:15 p.m., Room CC 4C1-2

We also strongly encourage you to start thinking about what you might want to see at next year’s conference in San Antonio – remember, AMPC relies on member-proposed proposals to select the bulk of the conference programming, so be sure to get started on your proposals while they’re still fresh in your head! Amy Hale-Janecke (ahalejanecke@ca5.uscourts.gov) will be chairing another great AMPC committee, and the information for the 2014 program proposal process is already available: www.aallnet.org/conference/education/future-meetings/program-proposers.

The 2013 AMPC Committee includes Julie Pabarja, Madeline Cohen, Marjorie Crawford, John DiGilio, Janet Ann Hedin, David S. Mao, Alison A. Shea, George Taoutsilis, and Carol Watson.

Need Some Advice? Visit the AALL Mentor Booth

Stop by the Mentor Booth in the Member Services Area of the Exhibit Hall to learn more about AALL’s new online Mentor Match Program. This is a chance for newer law librarians to meet mentors, ask questions, and get a taste of all the great wisdom mentors can provide.

This is also a chance to ask for advice on more substantive questions about the profession, such as dealing with difficult work situations, job searches, moving between library types, professional development opportunities, etc. Who better to answer these inquiries than AALL’s mentors?

Sunday, July 14 1-3 p.m.
Monday, July 15 10 a.m.-noon
Tuesday, July 16 10 a.m.-noon

Room/Event Changes

• The PLL/SIS Summit Wrap up scheduled for Monday, July 15, from 5:30-6:30 p.m. in room 208 of the Convention Center has been cancelled.

• The SCCLL-SIS Breakfast, Business Meeting, and Silent Auction scheduled for Saturday, July 14, from 7-8:15 a.m. has moved from Metropolitan Ballroom B to Ravenna ABC in the Sheraton.

• The Digital Access to Legal Information Committee Meeting scheduled for Saturday, July 13, from 4-5 p.m. has moved from Leschi to Ravenna A in the Sheraton.

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Un-Run Seattle
by Liz M. Johnson

The “Un-Run” developed out of the empty space created when the official AALL Fun Run and Walk ceased to be. From what I had heard about the Fun Run, for 27 years people got together in teams, dressed in costumes, and explored the host city on foot. The “Un-Run” is based on that very same idea, unofficially. The first “Un-Run” was in Philadelphia, and we continued it last year in Boston. This year, we’ll be running or walking from the headquarters hotel (Sheraton Seattle) down to the Space Needle, making a loop, and returning along Pier 66. Those who are interested need only show up a bit before 7:30 a.m. on Sunday, July 14. Getting out of bed may be the most difficult part of the “Un-Run,” as Karaoke with Ken is the night before! The “Un-Run” is truly fit for everyone—those who want to walk, those who want to jog, and those who want to take pictures. Come one and all.

Thank you!
AALL thanks the following companies for their gold level sponsorship.

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AALL thanks the following companies for their bronze level sponsorship.

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American Association of Law Libraries

Chat with AALL Editors at the Member Services Booth

While you browse the Exhibit Hall in Seattle, take some time to meet incoming Law Library Journal Editor James Duggan and incoming AALL Spectrum Editorial Director Catherine Lemmer at the AALL Member Services Booth. Ask questions, discuss article ideas, or simply let James and Catherine know what you think of LLJ and Spectrum.

Sunday, July 14
James Duggan
10-11 a.m.

Monday, July 15
Catherine Lemmer
11:45 a.m.-12:45 p.m.

Tuesday, July 16
James Duggan 
& Catherine Lemmer
1:30-2:30 p.m.

AALL Award Winners: Get Your Photo Taken with President Wenger

AALL award winners can get their photos taken with AALL President Jean M. Wenger today, Saturday, July 21, at 5:30 p.m., in the Member Services Booth in the Exhibit Hall during the Opening Reception. Come celebrate your accomplishments!

Say Cheese!

Stop by the Member Services Booth to get your photo taken by AALL’s professional photographer. We will email the photo to you after the meeting so you can upload it to your online profile on AALLNET and use it in other social media.

Sunday, July 14
10-11 a.m.

Monday, July 15
11:45 a.m.-12:45 p.m.
EXHIBITOR NEWS

Thomson Reuters and AALL Member Appreciation Event

By Anne Ellis, senior director, Librarian Relations, Thomson Reuters

I’m always very proud that as law librarians we gather each year at our annual meeting to tap into our cumulative knowledge and expertise, acknowledge our successes – big and small – and together discuss how we will approach another important year of serving our legal communities and our profession.

This year, along with AALL, we will host the Thomson Reuters and AALL Member Appreciation Event on Monday, July 15, from 7:15-9:15 p.m., at the Experience Music Project (EMP) Museum. Scan your AALL Annual Meeting badge to enter the monorail, which runs directly through the EMP Museum. To find the monorail, which runs directly through our event venue, follow directions from the Thomson Reuters team with directional signs and balloons on the street outside the Sheraton Hotel. Located across the street from the Space Needle, the museum is an architectural spectacle. Through its interactive exhibits, it explores the development of popular culture and innovation.

Every year, this party is the perfect opportunity to reconnect with old friends and meet new ones, and share insights with one another. This year, the visual and experiential exhibits within the EMP Museum promise to make for a memorable evening!

And I hope you will also take a moment during the annual meeting to stop at our booth and share your thoughts about the newly launched WestlawNext Practitioner Insights, cloud-based Concourse, Hosted Practice Technologies, and our other solutions.

I’m looking forward to catching up.

The New Alert Management Center on WestlawNext

Managing alerts on behalf of your firm or organization can help the library deliver value and keep your attorneys on the leading edge of industry developments and emerging topics. Now, you’ll not only access your individual alerts on WestlawNext, but the new alert management center will enable organization-wide alert management—right from one platform.

“The new alert management center on WestlawNext is a next-generation service on the leading legal research platform,” said John Ohle, manager, New Product Development at Thomson Reuters. “Plus, new key features such as alert and newsletter category tagging, the ability to edit multiple alerts at once, private alerts that enable discretion when needed, and alert summary reports that allow for an administrator’s view of all alerts, will make managing alerts across your organization even faster and easier.”

Administrators can set up seamless authentication, allowing users to click on alert results without signing into WestlawNext, and you can drive efficiencies by creating multiple alerts at one time by uploading a spreadsheet containing up to 1,000 alerts. Try the alert center searching capability which allows administrators to search all of the organization’s alerts and newsletters as well.

Later this year, alert usage tracking and reporting functionality will be introduced, which will allow an administrator to view usage statistics around administered alerts and newsletters, such as the top users for a newsletter or alert. And, a newsletter moderation feature which provides the ability to remove specific documents, reorder results and add comments to individual results prior to delivery – enabling the addition of the librarian’s insights and analysis to targeted alerts.

Visit booth #623 for a demo of the new alert management center and enter into a drawing for a Microsoft Surface. Please contact your rep or library relations manager with any questions.

A Message from Mike Suchsland, President, Thomson Reuters Legal

Earlier this year, the Legal Business of Thomson Reuters established a new vision: Thomson Reuters will give our customers smarter ways to work by providing unrivaled legal solutions that integrate content, expertise and technologies. As part of this, we unveiled a new product strategy for the legal market, built upon our legacy of authoritative content, innovative technologies and customer insight, and introduced an entirely new generation of powerful, matter-centric workflow tools. Our goal was simple – we wanted to support the evolving needs and workflows of legal professionals.

In February, we launched a stable of new products, including Thomson Reuters Concours, Thomson Reuters Firm Central, and Hosted Practice Technology – collaborative, cloud-enabled and dashboard-based workflow solutions.

This is a natural evolution of our business and the modern application of technology to efficiently manage today’s enormous amounts of information. But it’s not a radical departure from what we’ve been doing for more than 140 years.

Deliver More Value with Bloomberg Law

The one thing that’s a constant in today’s legal market is change, and no one is immune to it. Legal professionals have never been more challenged to identify and target new business opportunities and deliver more value to clients. Bloomberg Law takes an innovative approach to getting you there by integrating top-notch legal intelligence—commentary, analysis and primary sources—with Bloomberg’s renowned news, company and financial data, and business development tools. As economic and business matters play an increasingly important role in legal issues, Bloomberg Law is delivering a unique advantage: a complete picture.

Boost your business intelligence. Bloomberg Law offers an integrated suite of legal, business and news resources designed to help firms discover opportunities to build deeper relationships with existing clients and win new business. From customizable monitors of news, dockets and social media that help you stay on top of the buzz, to the latest updates on M&A activity, bankruptcies, IPOs and more, Bloomberg Law’s resources and tools help you zero in on new business opportunities and gain deeper insight on the issues that affect your clients’ business.

Build your competitive knowledge. Knowing what your clients, competitors and adversaries are doing helps you carve out your own distinct value and discover new opportunities for growth. Follow the issues that other law firms think are important to them and to their clients through law firm client memos and research. Plus, pair the practitioner-contributed Insights articles you’ll find in Bloomberg BNA Law Reports with the latest news about attorney moves to see the bigger picture.

Give your firm the edge. Take advantage of unlimited, unrestricted access to rich legal content and tools, coupled with exclusive business intelligence resources. Bloomberg Law’s deep secondary legal resources—integrated with primary legal sources—and another dimension to your decision making, helping you quickly pull together what you need to make a difference in a case, a deal and more.

Stop by Booth 102 to explore how Bloomberg Law can help you deliver more value.
Lexis® Practice Advisor now offers your firm new practical guidance content and tools specifically built for attorneys who handle transactional matters and the librarians that support them. Lexis Practice Advisor includes guidance and “how-to” information from leading attorneys in practice, as well as checklists, model forms and practice tips. Practice area offerings are now available including Mergers & Acquisitions, Securities & Capital Markets and Financial Restructuring & Bankruptcy. A Business & Commercial module is also available.

Your attorneys can now come up to speed quickly on what they must do to address new matters or changing areas of the law. Lexis Practice Advisor is particularly helpful to junior attorneys, providing a good starting point for drafting documents as well as increasing their overall efficiency so senior staff can concentrate on advising clients, taking on new matters or expanding their practice. Lexis Practice Advisor also helps experienced attorneys quickly refresh their knowledge on matters they haven’t addressed recently and keep up to date with changes in the law.

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- American Indian Reservations and Alaska Native Village Statistical Areas With Largest American Indian and Alaska Native Populations
- American Indian and Alaska Native Population by Selected Tribal Groupings
- Hospital Outpatient Department Visits by Leading Reason for Visit and Primary Diagnosis
- Physician Office Visits by Sex and Leading Reason for Visit and Primary Diagnosis
- Emergency Room Visits, by Wait Time and Total Time Spent
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