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Commerce and Business Administration
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The organization of this series preserves the original order of the material on accession, which is generally by type of publication/presentation, then by broad topical area, then alphabetically by name of publication, and chronologically thereunder. Within the “Manuscripts” sections, the arrangement by numerical notation as assigned by Simon.

Box 1:

Biographical File, 1962, 1967

MANUSCRIPTS–RESEARCH ARTICLES

104: “Determinants of Welfare Payment Use by Immigrants and Natives”
105: “A Constant Long-Run K/Y Ratio Is a Meaningless Observation”
106: “Bunkrapt: False Threats About Resources and Population”
109: “The Effect of Numbers Upon Competitive Effort,” with Salim Rashid
110: “Are Natural Resources an Increasing Constraint Upon Growth?”
117: “Invention, Duplication, and the Size of the Labor Force”
120: “A Decision-Tree Framework for Forecasting War and Peace in the Middle East”
122: “Unlocking the Riddle of Causality” or “On ‘Correlation Does Not Prove Causation’ and Other Semi-Nonsense”
123: “The Technological Progress Function and Labor Force Size: A Model of Invention Fit to Facts”
124: “The Perverseness of Hotelling’s Rule”
126: “Reflections on Utility Functions, Time Preference, and Dynamic Programming”
128: “A Reconciliation of the Life-Cycle and Permanent-Income Theories”
134: “Auctioning Immigration Vistas: Doing Well While Doing Good”
135: “Selling Foreigners the Right to Immigrate”
136: “There Is No Connection Between Trade Theory and Migration”
140: “A Unifying Concept to Support the Vision of Eternal Progress”
142: “Are There Grounds for Regulating Immigration?”
143: “Whom Should You Believe About Immigration?” or “What Do the Real Experts Say About Immigration?”
144: “A Theory of Effort as an Economic Variable”
146: “The Inter-Related Growths of People, Problems, and Wealth”
147: “What Immigrants Take From, and Give to, the Public Coffers”
150: “The Effect of Immigration Upon Native Unemployment: A Formalization of Harrison’s Analysis,” with Yew-Kwang Ng
154: “Trade Theory Throws No Light on Migration”
156: “Demographic Causes and Consequences of the Industrial Revolution”
167: “Population Growth Is Not Bad for Humanity”
169: “Why Are Biologists Usually the Most Vocal Doomsayers?”
171: “Interpersonal Allocation Continuous With Intertemporal Allocation: Binding Commitments, Pledges, and Bequests”
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179: “Conquering Depression: Enjoying Life”
180: “Entropy and Energy Accounting: Are They Relevant Concepts?”
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182: “Barber School Requirements and the Number of Barbers”
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189: “Airline Service Improves Under Deregulation”
190: “Why Do We Hear Prophecies of Doom From Every Side?”
191: “Educational Trends of Immigrants Into the U.S.,” with Ather Akbari
192: “Trends in the Quantities of Education,” with Rebecca Boggs
196: “The Theory of the Fiscal Windfall from Immigration”
197: “Updating Subjective Probabilities with Simulation: From Pedagogy to Practice to Jeffrey’s Rule to Puzzles”
198: “Simulation and a Problem Problem of Lewis Carroll”
199: “Philosophy and My Work Life”
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199-2: “The Effects of In-Migrants on the German Public Purse”
199-3: “Payment Systems and Intra-Worker Variability”
199-4: “Welfare Analysis of an Auction of a Bad Where Top Bidder Pays Off Bottom Bidder”

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199-5: “The Enigma of Why China and India Fell Behind Europe”
199-6: “Are We Losing Our Liberties?”
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MANUSCRIPTS–GENERAL ARTICLES

206: “The New Happiness Formula”
211: “Our Brand-New Miracle: The Computer”
213: “The Population Establishment, Corruption, and Reform”
214: “Lebensraum: Paradoxically, Growth May End Wars”
215: “It’s Time to Organize Environmental Sound Thinkers”
216: “Airline Service Improves Under Deregulation”
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218: “Lysenkoism and the Population Control Movement”
219: “A Radical Market Plan to Improve the Black’s Lot in the U.S.”
401: Carey Piece
402: “Life on Earth Is Getting Better, Not Worse”
403: “A Correction of Boulier’s Review”
404: “Demographic Dangers and Demographic Opportunities for University Presses Between Now and the Year 2000”
405: “A Curriculum Plan for the Undergraduate School of Business at Haifa University”
406: “Inter-Generational Inheritances, Estates, and Asset Holdings”
407: Charter Flights (in Hebrew)
408: “Some Vital Facts About Immigration”
409: “Prospective Longitudinal Study of U.S. Immigrants”
410: Short Statement for TV
414: A Set of 18 Questions
415: Untitled Piece Re: Natural Resources
416: Talk to Overseas Development Corporation, July 26, 1984
417: Paderborn Conference, June 1983
418: “My View of the Global Future”
419: “Additional People Improve the Standard of Living through Knowledge Creation and Productivity Increases”
420: Science Material
421: “Whither America?”
424: “A Proposal to Gather Data on How the World Has Been Doing”
425: “The Science and Art of Thinking Well”
426: Review of Paul and Anne Ehrlich’s The Population Explosion

MANUSCRIPTS–OP-ED PIECES

501: “Saved from Depression by Acting Jewishly”
503: “Prevent Illegal Immigration by Legalizing it”
504: “Taxes on Advertising as a Method of Regulation”
507: “Population Scare Versus Science” (two versions)
508: “Painless Immigration Medicine for Social Security Sickness”
509: “Population Growth Is a Phony Issue” or “The War on People” or “The UN’s War on People”
510: “Population: An Inexhaustible Resource”
514: Notes for Conversation with Laura Castaneda, Washington Post, August 7, 1984
515: “At Last I Understand the Ecologists and the No-Growthers–I Think”
516: “Mexican Illegals and Lawlessness: Red or Dead Herring”
517: “Fair’s Fair”
518: “How to Get to Sleep, Feel Rested, and Have Lots of Energy”
519: “Disastrous Unfounded Forecasts of Disaster”
520: “Will Reagan Be Able to Junk Global 2000 and Carter’s Philosophy of Limits?”
521: “How Do Immigrants Affect Our Standard of Living?”
522: “In Praise of Large-Scale Immigration”
523: Untitled
524: “Another View of the Global Future”
525: “Seeking Common Ground”
526: Jack Ryan, Wall Street Journal, January 14, 1985
527: “Why Not the Facts about Immigration?”
528: “The Statue of Liberty Self-Congratulation Error”
529: “No Such Thing as a Batter’s Slump–or Impending Resource Scarcities”
530: “Now for Micro-Marketization”
533: “Immigrants Discover Costless Production and Life Sustenance”
534: “Population Control and the High MoralGround”
535: “New Cure for the Jobs Shortage”
536: “China and Trashy Western Population Ideas”
538: “China’s Population Policy–And Ours”
539: “Reduction of Non-White Births Being Pushed Again”
540: “The Impending Shortage of People, and a Device to Avert It”
541: Immigration–French
542: “Immigration Reform and America’s Competitive Future,” with Stephen Moore
543: “Population Growth and Scientific Evidence”
544: “Top A.I.D. Appointment Means Trouble Any Which Way”
545: “Dump on Us, Baby, We Need It”
547: “Immigration Then and Now,” with Rita Simon
548: “Innocent Killers of Non-White Millions”
549: “The Key Facts about Immigration as of 1990”
550: “Why More HUDs Lie Ahead”
551: “Immigrants from the USSR Improve Israelis’ Living Standards”
552: “Immigration—Painless Medicine for Federal Budget Sickness”
553: “The Fear of Immigration Comes Down to Race”
555: “The Statue of Liberty Self-Congratulation Error”
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557: “The Future Is a Fight about Kosher Ducks”
558: “The Persian Gulf Crisis Is Only an Anomaly”
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567: “The Vanishing Farmland Scam Is Back”
568: “Getting a Hearing for an Idea”
569: “Soviet Jewish Immigrants Help Israelis Economically”
570: Haiti Pieces
571: “Ross Perot Plays Clown on Waste”
574: “How Hillary Clinton’s Next Column Can Help the Public”
575: “Racial Worry, Frustration, Built by Washington Post”
576: “More People, Greater Wealth, Expanded Resources, Cleaner Environment”

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“The Case for More People,” American Demographics, November/December 1979
“A Further Test of the Kinky Oligopoly Demand Curve,” The American Economic Review, December 1969
“Philosophy and My Work Life,” The American Economist, Fall 1996
“The Effect of Income on the Suicide Rate: A Paradox Resolved,” The American Journal of Sociology, November 1968
“Probability and Statistics: Experimental Results of a Radically Different Teaching Method,” by


“A Plan to Improve the Attribution of Scholarly Articles,” *The American Sociologist*, August 1970


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“Some ‘Marketing Correct’ Recommendations for Family Planning Campaigns,” *Demography*, 1968


“Puzzles and Further Explorations in the Interrelationships of Successive Births with Husband’s Income, Spouses’ Education and Race,” *Demography*, May 1975

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“Testing Techniques: A New Approach by Julian Simon,” *Direct Mail*


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“The Effects of Regulations on State Liquor Prices,” *Empirica*, 1996


“‘Product Differentiation’: A Meaningless Term and an Impossible Concept,” *Ethics*, January 1969


“Life on Earth Is Getting Better, Not Worse,” The Futurist, August 1983

“Four Comments on The Bell Curve,” Genetica, 1997


“Are We Losing Ground?” Illinois Business Review, April 1980


“The Effect of Fixed-Wage Rises on Discriminated-Against Minorities,” Industrial and Labor Relations Review, October 1967

“In Favor of Immigration,” Inquiry, May 1983


“Some Findings about European Immigration,” International Regional Science Review, 1996


“Are Russian Olim Good for the Israeli Economy,” by Julian L. Simon, Charles Myerson, and Martin Spechler, Jewish Frontier, April 1977


“Are There Economies of Scale in Advertising,” Journal of Advertising Research, June 1965


Book Review—“A Worker in a Worker’s State,” *Journal of Economic Literature*, September 1979


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“What Do Zielske’s Real Data Really Show about Pulsing?” *Journal of Marketing Research*, August 1979
“We Will Get Enough to Eat,” The Journal of the National Education Association, April-May 1982
“A Scheme to Improve Air Travel,” Journal of Policy Analysis and Management
“The Case of the Newspaper Rate Differential: A Subjective-Demand-Curve Analysis,” The Journal of Political Economy, October 1965
“A Scientific Approach to Dividing the Advertising Budget,” Journal of Retailing, Fall 1969
“The Concept of Causality in Economics,” Kyklos, 1970
“Interpersonal Welfare Comparisons Can Be Made—And Used for Redistribution Decisions,” Kyklos, 1974
“The Advertising Budget’s Determinants in a Market with Two Competing Firms,” by Julian L. Simon and Joseph Ben-Ur, Management Science, May 1982
“A Generalization that Makes Useful the Dorfman-Steiner Theorem with Respect to Advertising,” by Haim Levy and Julian Simon, Managerial and Decision Economics, 1989
“Discipline and the Division,” Naval Institute Proceedings, October 1955
“A Policy to Promote the World’s Economic Development with Migration,” Policy Sciences, 1971
“Are We Losing Our Farmland?” The Public Interest, Spring 1982
“The Unreported Revolution in Population Economics,” The Public Interest, Fall 1990
“Is the Era of Limits Running Out?” Public Opinion, February/March 1982
“The Theory of Binding Commitments Simplified and Extended, with Generalization to Interpersonal Allocation,” Rationality and Society, July 1990
“Interpersonal Allocation Continues with Intertemporal Allocation,” Rationality and Society, October 1995
“Regulation Improves Efficiency? In Airline Overbooking–Yes and Maybe,” Research in Finance, 1984
“Choosing the Best Advertising Appropriation when Appropriations Interact over Time,” by Haim Levy and Julian L. Simon, Research in Marketing, 1978
“Foreword,” *Research in Population Economics*
Book Review—“Should We Heed the Prophets of Doom?” *Science Digest*, October 1982
“Rethinking the Population Explosion,” *Sh’má*, November 13, 1981
“Environmental Disruption or Environmental Improvement?” *Social Science Quarterly*, March 1981
“Forum: Paul Ehrlich Saying It Is So Doesn’t Make It So,” *Social Science Quarterly*, June 1982
“Robinson Crusoe Was Not Mainly a Resource Allocator,” *Social Science Quarterly*, June 1989
“The Effect of Foster-Care Payment Levels on the Number of Foster Children Given Homes,” *The Social Service Review*, September 1975
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“The Population Debate,” The Sun (Baltimore), July 29, 1984
“The People Problem,” The Sun (Baltimore), April 19, 1990
“Treating People as an Asset,” The Heritage Foundation Backgrounder, July 13, 1984
“The Unreported Revolution in Population Economics,” The Public Interest, Fall 1990
“Population Growth Is Good,” Reader’s Digest, March 1982
“Anti-growth Prophets Use Cracked Crystal Balls,” Rocky Mountain News (Denver), December 29, 1988
“Human Ingenuity Overcomes Growth,” USA Today, July 15, 1983
“People Are No Threat to Health or Wealth,” USA Today, August 6, 1984
“This Sea of Humanity Is No Threat At All,” USA Today, July 17, 1986
“Why Do We Still Think Babies Create Poverty,” Washington Post, October 13, 1985
“China’s Family Planning by Coercion,” Washington Post, March 10, 1993
“People Are Not the Problem,” Washington Times, August 6, 1984

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“Fleeing Haitians Deserve a Chance,” Chicago Tribune, May 2, 1992
“Nine Myths about Immigration,” The Heritage Foundation Backgrounder, February 1, 1984
“The Boon of Immigration,” Jerusalem Post, February 23, 1990
“Economic Objections Fall Apart When Used Against Immigrants,” Los Angeles Times, July 1, 1980
“Why Control the Borders?” National Review, February 1, 1993
“Don’t Close Our Borders,” Newsweek, February 27, 1984
“A Sense of Siege,” Orange County Register, December 6, 1992
“Immigrants Made This Country,” San Diego Tribune, April 24, 1990
Immigration Benefits, Scripps Howard, 1986
“Immigration—A Boon to Israel,” United Jewish Appeal, 1990
“There’s Really No Need to Control Our Borders,” USA Today, September 24, 1985
“Flow of Immigrants Strengthens the USA,” USA Today, April 3, 1986
“Getting the Immigrants We Need,” Washington Post
“Immigration for a Stronger America,” Washington Post, September 1, 1990
“Do Aliens Make Us Scofflaws?” Washington Times, August 14, 1984
“Immigration: Debt or Credit?” Washington Times, July 12, 1985

ARTICLES–RESAMPLING STATISTICS

“Reply to Boomsma and Molenaar,” by Julian L. Simon and Peter Bruce, Chance, 1991
Letter—“Resampling Remembered,” Chance, Fall 1994
“Complexity, Not Built-in Perversity, Makes Puzzles Difficult,” unpublished
“The Desperately Hopeful History of Resampling Statistics,” unpublished
“Use Internet for Successful Cold-Call Selling,” DM News, December 18, 1995
“The Establishment Spurns Quality Statistics Education,” by Julian L. Simon and Peter Bruce, unpublished
“Evaluation of Teaching Introductory Statistics via Resampling,” by Julian L. Simon and Peter Bruce, unpublished
“A Lesson in Bootstrap Statistics,” unpublished
Review—“Resampling Stats 1.0,” MacWorld
Review—“Bootstrap Stats,” Mathematics Teacher, September 1988
“The New Biostatistics of Resampling,” by Julian L. Simon and Peter Bruce, M.D. Computing, 1995
“Resampling: Origins, Definition, and Roles,” unpublished
“Statistics in One Lesson (1700 Words),” by Julian L. Simon and Peter C. Bruce, unpublished
“Batter’s Slump and Other Illusions,” Washington Post, August 9, 1987
“Why Johnnies (And Maybe You) Hate Math and Statistics,” unpublished

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1958-1997 (4 folders)

Box 5:

“A Bet that Things Are Getting Better,” The Sun (Baltimore), March 24, 1992
“The Extinction of Science,” The Sun (Baltimore), June 11, 1992
“Why We’ll Never Run Out of Resources,” The Sun (Baltimore), February 4, 1997
“The Doomsday Contagion,” The Record (Bergen, N.J.)
“The Phantom 130,000 Acres of Lost Farmland,” News-Gazette (Champaign), May 17, 1981
“Humanity Doesn’t Waste the Benefits Found in Trash,” Chicago Tribune, February 27, 1989
“What’s Happened to Airline Service?” Consumers’ Research, February 1993
“Will We Run Out of Energy?” Dialogue, 1982
“Now (I Think) I Understand the Ecologists Better,” The Futurist, September-October 1987
“Why Do We Hear Prophecies of Doom from Every Side?” The Futurist, January-February 1995
“Global Foresight Bills: The Danger of Centralized Data Sources,” The Heritage Foundation Issue Bulletin, February 24, 1984
“If Only Clinton Would Read Hayek,” Human Events, April 17, 1993
“The Media War against Cheap Energy,” Human Events, August 21, 1993
“When the Market Economy Arrives,” Jerusalem Post, May 4, 1976
“Should Society Curtail Mining?” Mining Voice, November/December 1997
“The Environmental Crisis that Isn’t,” Moment, June 1992
“Disappearing Species, Deforestation and Data,” New Scientist, May 1986
“Species Loss Revisited,” by Julian L. Simon and Aaron Wildavsky, NWI Endangered Species Blueprint
“Truth Is Humanity’s Best Hope,” Oakland Tribune, April 24, 1996
“A Bet on Planet Earth,” by John Tierney, Reader’s Digest, March 1991
“Does Doom Loom?” Reason, April 1984
“Believe It or Not, Energy Is Becoming More Abundant,” Rocky Mountain Gazette Telegraph, August 8, 1993
“Earth’s Doomsayers Are Wrong,” San Francisco Chronicle, May 12, 1995
“Shakespeare, Procreation and Progress,” Society, July/August 1991
“There Is No Crisis; Air, Water Are Safe,” USA Today, July 12, 1984
“Wherein the Author Offers a Modest Proposal,” Wall Street Journal, January 10, 1977
“This New Rule Would Hurt Bumped Air Travelers,” Wall Street Journal, August 17, 1982
“What the Starvation Lobby Eschews . . .,” Wall Street Journal, November 18, 1996
“Another Sure Bet on Earth Day,” Wall Street Journal, April 22, 1997
“Getting State’s Number in the Lottery Game,” *Washington Times*, March 18, 1992

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Talk on U.S. Population Policy Development, March 8, 1988
“Population, Resources, and Environment: Good Trends and Bad Thinking,” Southern
Demographic Association, October 7, 1991
“It’s Time to Organize Environmental Sound Thinkers,” Talk to Alliance for America,
September 16, 1993
Talk to Science Journalists, St. Louis, November 2, 1993
Testimony on Population Assistance, U.S. House of Representatives’ International Relations
Committee, March 31, 1995
Talk, George Mason University, September 27, 1995

BOOKS

*Basic Research Methods in Social Science: The Art of Empirical Investigation*, New York:
*The Economic Consequences of Immigration*, 2nd Edition, Ann Arbor: The University of
*The Economics of Population: Key Modern Writings*, Volume 1, Cheltenham, UK: An Elgar

Box 6:

*The Effects of Income on Fertility*, University of North Carolina at Chapel Hill: Carolina
Population Center, 1974.

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Box 9:

Joel Achenbach Interview in Miami Herald Correspondence and Related Articles (includes 5-1/4 floppy disk), 1991, 1993
Advertising Data – General Articles and Correspondence, 1985-93, 1996
Aggregate Studies of Population and Economic Growth Correspondence, Related Articles, and
American Assembly meeting: “U.S. Policy Toward World Population Growth”
Correspondence, Notes, and Conference Material, 1989
J. Scott Armstrong and Prediction – Correspondence and Related Articles, 1988, 1990
Attribution: “A Plan to Improve the Attribution of Scholarly Articles,” “A Proposed Solution for the Author-Credit Problem” Drafts, and Related Correspondence, 1970, 1988-89
Bet on Commodity Prices
Correspondence and Articles, 1995-97
Bet on Effect of Population Growth
Correspondence, 1992, 1994, 2002
Correspondence and Contracts, 1992, 1994, 2002
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“Bunkrapt: The Abstractions that Lead to Scares about Resources and Population Growth”
Notes and Article Draft, ca. 1988
and “Why Are Environmentalists Bunkrapt?” Drafts and Correspondence, 1992-93
“Bunkrapt: False Threats about Resources and Population” and “Bunkrapt, or, Why Do We Hear So Much Phony Bad News about Resources, Environment, and Population?” Drafts and Correspondence, 1982-84
Correspondence, General
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Correspondence, Unsent, 1986, 1991-96
Environmentalism: American Physical Society, Robert Park, and Stephen H. Schneider
    Correspondence, “Don’t Bet All Environmental Changes Will Be Beneficial” by
    Environmentalism Articles, 1994, 1996
    “European Immigration: Problem and Opportunity” Draft and Correspondence, 1992
    Immigration Articles by Hassan and Espenshade and Calhoun, 1988, 1993
    Immigration Book 2 II Correspondence and Related Article, 1992, 1994
    Immigration, Budget: “Immigration – Painless Medicine for Federal Budget Sickness” Draft,
        Notes, and Related Article, 1989
    Immigration History: “Immigration Cost-Benefit, Then and Now” Draft, with Rita James
        Simon, and Correspondence, 1989-90
    Immigration Mailing List, Correspondence, Related Article, and Wendy Walker-Moffat and
        James C. Kennedy Materials, 1993-94
    Greg Jackson Talk Announcement
    “The Nativists Are Wrong” Drafts, 1993
    “Painless Immigration Medicine for Federal Budget Sickness” Draft, Correspondence, and
        Related Article, 1986-87
    SIMPLE Software Correspondence and Related Articles, 1981-86

Box 10:

Address and Phone Lists, Country and City Codes, Master Directory, 1994-95, 2000
Address Lists – JLS Acknowledgements [sic], 1998
Auburn Talk Correspondence and Materials, 1996-97

Cato Booklet: “It’s Getting Better All the Time: The 101 Greatest Trends of Human Improvement in the 20th Century” Draft and Correspondence, 1999

Commonwealth Club Talk: “Good Trends and Bad Thinking” Summary and Correspondence, 1996

Correspondence, General, with Rita Simon (includes 3½ floppy disk), 1997-2001

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1986-87

Annual Letters

1982-83, 1985

1985 (2 folders)

Phone List

Economics 356 Syllabus, 1982

“For Mother’s Stone Unveiling,” 1987

Global Projections Clippings, 1983, 1985

Immigration Graphs

Institute on World Affairs Talk Correspondence and Materials, 1996

Southern Economic Association (SEA) Conference Correspondence, 1996

Spinoza Lecture and Mont Pèlerin Society Correspondence, Conference Information, and Related Article, 1996

Talks Correspondence (3 folders), 1996

Talks Notes and Correspondence (includes Leo Rosten), 1983-84, 1986-91

University of Illinois Foundation (UIF) Julian Simon Memorial Faculty Scholar Fund Agreement, Brochures, and Correspondence, 1999-01

Brochures and Correspondence

1997-2001 (includes letter of Julian Simon)

2000

Correspondence, 2001

VPRO Video Correspondence, 1995


World Bank Paper Drafts, Graphs, and Correspondence and “European Migration: Push and Pull” by Zimmermann, 1994-95

World Future Society Eighth General Assembly Materials and Correspondence, 1996

Yorkshire Television Ellis Island Program Proposal, Correspondence, Book Excerpt, Notes, and “Here’s An Offer You Ought to Refuse” Draft, 1991

Box 11:

Economics 108 Notes, Readings, and Evaluations (8140), 1968
Economics 171 Notes (8130)
Evaluation of Simon’s *Applied Managerial Economics* as a Textbook in BA 500 (8090), 1977
“How Well Can Consumers Compare Prices?” Drafts and Correspondence, 1966-67, 1970-71
Immigration Group Project (8430, 3 folders), 1981
Note
“Population’s Effect on Income through Knowledge-Creation and Technical Progress”
Prospective Longitudinal Study of U.S. Immigrants and Study of “Job Displacement” of Natives by Immigrants, 1982
Questionnaire on Simon’s *Applied Managerial Economics*
Questionnaire for Users of Simon’s *Applied Managerial Economics*
Questionnaire on Simon’s *Basic Research Methods in Social Science* (8100)
Random Numbers (8040)
Smithsonian Materials and Correspondence, 1981

Box 12:

Advertising 383 Outline, Notes, and Problem (8210), 1964
Business Administration 337 Assignment Sheets, Case Examples, Reading Lists, and Notes (8180), 1973
Business Administration 337 Evaluations, 1973-74
Business Administration 482 Evaluations (8300), 1966
Business Administration 524 Syllabus (8350), 1966
Business Administration 524 Reading List, Outline, Roster, Notes, Others’ Syllabi, and Simon’s “An Almost-Practical Solution to Airline Overbooking,” “A Belated Reply to Mr. Kaldor on Advertising and Industrial Concentration,” “A Dull, but Careful, Appraisal of Advertising,” and “The Economic and Social Infra-Structure of Promotion” (8350), ca. 1965-67
Business Administration 524-5 Course Outline, 1967
Business Administration Education Committee (8400) 1973-74, 1976-77
*Dissertations with Fewer Tears* by Harry Roberts
Economics 351 Lesson Plans (8230)
Empirical Research, Table of Contents for Book
Evaluation of Simon Textbook, ca, 1970s
“Great and Almost Great Ratios in Economics” (Simon Memo), 1979
Marketing 380 Notes on Cases (8200)
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“Ratios” Stencil Master
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Reading Lists, 1980
'Some Key Elements in the Economist’s Thinking
'Some Key Elements Stencil Master

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Business Administration 482 Notes and Resources, including Draft of “Birth Control Market-
Segmentation Strategy or How to Increase Contraceptive Usage,” 1976-79
Chemistry Problem Material
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Research Assistant Book Lists, Tasks, and Instructions, 1995-97
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Research Assistant Task, 1992
Southeast Asian Refugee Study and Immigrant Studies Proposals, 1981
Worksheets, Cell Contents of (includes 3½ floppy disk)

Box 14:
Advertising: Advertisement Samples and Correspondence, 1979
Advertising and Concentration Source Material, Correspondence, Notes, Proposal, and Drafts
Advertising: “Choosing the Best Advertising Appropriation When Appropriations Interact Over
Time,” with Haim Levy – Correspondence, Draft, Notes, and Reference Material (5050),
1969, 1976
Advertising: Correspondence and Charts, 1980-81
Advertising: “Is the Statistic ‘Advertising/Sales’ Useless for the Study of Economies of Scale
and Other Relationships?” with George Crain – Correspondence and References (5150),
Airline Bump Chart, ca 1980
Airline Bump Graphs, ca 1980
Correspondence, General
1995
     May-June (includes Milton Friedman)
     June-November
     October-December 1995 and January 1996
1997
June-September (includes Stephen Covey)
Correspondence, Personal
1967, 1970-73
Economics 294 and Market Research Courses Notes, Reading List, Related Articles, and List of North American Professors in Israel, 1969, 1974-75
Greece and Rome (Sorokin)
Hebrew University Course, 1966-68

Box 15:

*Advertising Age*
  1976
  1977
Advertising Agencies Research, 1967
Advertising Book Note
Advertising General, 1977
Advertising Tables (5070)
Aging, 1984-85, 1994
Agricultural Productivity
  1980, ca. 1989, ca. 1993
Census Tape Programs, ca. 1970
Communication
Consumption, 1980
Convert, 1970
Country Charts (Mortality)
  “Death Rate from Accidents” Chart, Black-White, ca. 1978
Fertility, ca. 1960
Grant Budgets and Proposals, 1975, 1977-78
Hours Worked by Husbands and Children Ever Born Data, 1970
Income and Fertility Correspondence, 1971-74
Nathaniel Leff Correspondence (6820), 1970-71

Box 16:

Advertising and Concentration Data Tabulation, Notes, and Tallyes, ca. 1965
Advertising and Concentration Notes and Data Tabulation (5095), ca. 1964
Advertising and the Consumption Function Notes, Correspondence, Source Material, and Drafts
Advertising and the Consumption Function Source Listings (5094), ca. 1964
“Advertising and Industrial Concentration” Notes, Correspondence, Tallies, and Draft Pages (5097), 1967
Advertising Appraisal Correspondence, Source Materials, Notes, and Draft (5120), 1964-68
Advertising Articles Abstract and Correspondence (5290), 1967
Advertising, Direct Mail Testing Article Publication and Related Correspondence (5110), 1962
Advertising: DLC Source Material, Notes, and Correspondence (5123), 1965, 1969
Advertising Economies of Scale: “The Advertising Response Function and Economies of Scale:
Advertising: Promotion – “The Effect of the Competitive Structure Upon Expenditures for Advertising” Drafts and Correspondence (5292), 1967
Advertising: Promotion Papers Correspondence and Faculty Summer Fellowship Application (5294) 1964-67
Advertising Experiment Station Source Material, Notes, and Correspondence (5170), 1963-64
Advertising: Nathaniel Leff Correspondence (5200), 1975, 1978
Advertising: “A Media Selection Scheme the Handles Repetition, Duplication and Discounts” Correspondence (5230), 1967-69
Advertising: Newspaper Rates Source Material, Notes, and Correspondence (5240), 1964-65, 1977
Advertising: Newspaper Rates Tables and Figures (5310)
Advertising: Newspaper Strike Research Correspondence and Notes (5250), 1962-64
Advertising: “Optimum Allocation of Space in Retail Advertisements and Catalogs,” with Vithala Rao – Correspondence and Drafts (5260), 1977-79
Advertising Production Function: Cigarettes Correspondence, Source Materials, Drafts, Computer Printout, and Tallies (5300), 1933, 1951, 1965-66
Advertising Production Function: Cigarettes Graphs, Notes, and Computer Data (5302), 1965-66
Advertising Production Function Correspondence (5140), 1963-65, 1968-69
Advertising Production Function: “New Evidence on the Effect of Scale in Advertising” Source Material, Notes, and Correspondence (5142), 1964-67
Advertising Production Function Notes, Data, Source Material, Correspondence (5193), 1959, 1964
Advertising Production Function Notes, Graph, Source Materials, and Correspondence (5145), 1963-64
Advertising Production Function References and Graphs (5148)
Advertising: References, Draft Pages, and Tables (5147)
Advertising’s Five Most Interesting Problems Correspondence and Notes (5190), 1965-66
Advertising: Stewart Review Notes, Correspondence, and Draft (5270), 1965-66
American Academy of Advertising (AAA) Talk Notes and Correspondence (5000), 1965
American Marketing Association (AMA) Talk Notes and Correspondence and “Expenditure Policy for Mail Order Advertisers” (5210), 1964-65, 1968-70
Cigarettes – Trust Data and Notes (5305)
“The Economic Development of Advertising” Notes, Charts, and Correspondence (5220), 1965-67
Low-level Equilibrium Trap (7010)
Correspondence, Reference Material, and Calculations, 1978-79
Graph Revision, Correspondence, and Appendix A, 1979
“Managerial Economics A New Way – Solving the General Marketing Problem” Notes and Correspondence (5297), 1968
Population and Transportation Figures and Correspondence, 1975
Population and Transportation Notes, Data Runs, Tables, Graphs, and Correspondence (7030), 1972-74
Population Congressional Panel Testimony Correspondence, Notes, Draft, and Transcript (7020; includes James H. Scheuer), 1978
Population: *Unesco Courier* Correspondence (7040), 1974
“The Scarcity of Raw Materials,” *Atlantic* (5360)
Correspondence, Galleys, and Drafts, 1981
Response Letters, 1981
WSJ Notes (7050)
Xeroxing Slips
Zielske Article Appendix and Figures and Walter Primeaux Sample Letters (5289), 1979
Zielske Article Correspondence, Notes, Data Run, Drafts, Graphs, and Source Materials (5280), 1958-59, 1963-65, 1974-78
Zielske Article Figures, Source Material, and Correspondence (5284), 1979
Zielske Article Tables, Correspondence, Source Material, and Graphs (5282), 1959, 1976
Zielske Note
Zielske: “What Do Zielske’s Real Data Really Show . . . ?”
Correspondence and Draft Page, 1978
Correspondence, Figure Instructions, and Figures (5286), 1978

**Box 17:**

Advertising Article, with Haim Levy – Draft Page (5038)
Advertising Budget: Choosing the Best Advertising Appropriation When Appropriations Interact Over Time” Correspondence (5055), 1976-77
Advertising Budget Model Correspondence (5034), ca. 1965
Advertising Budget Model Draft and Correspondence (5036), 1963-66
Advertising Budget Model Graph, Notes, Calculations, and Correspondence (5020), ca. 1965
Advertising Budget Model Paper Correspondence (5023), 1965-66
Advertising Budget Model Related Article and “A Budget Model for Mail-Order-Type Advertisers” Draft and Correspondence (5030), 1965-66
Advertising Budget Model: “A Simple Model for Determining Advertising Appropriations” Correspondence (5032), 1964
Advertising Expenditure Notes, Correspondence, and Paper Draft (5078), 1965
Advertising Expenditure Papers Correspondence (5076), 1967
Advertising Expenditure Papers Correspondence, Calculations, and Notes (5074), 1964-67
Advertising – Haim [Levy] (5052) Note
Advertising – Haim [Levy]: Calculations and Related Article, 1972
Advertising: “How to Choose The Optimum Advertising Investment” Correspondence and Notes (5060), 1978-79
Advertising: *Issues in the Economics of Advertising* Contract, Correspondence, and Reviews and *The Management of Advertising* Correspondence, Adoption Information, Evaluations, and Promotional Material, 1968-72
Advertising: *Issues in the Economics of Advertising* Ad Copy, Correspondence, and Reviews and *The Management of Advertising* Correspondence and Reviews, 1971-72, 1974
Advertising: *The Management of Advertising* Correspondence, Promotional Material, Review, and Evaluations, 1971
Advertising Notes, Tables, Articles, and Correspondence (5090), 1965-66
Advertising Paper Draft and Table 1 (5072), 1965
Advertising: Product Tables and Lists (5093)
Advertising, Retail Research 150-5 JOA – “How to Divide the Retail Advertising Budget Among Merchandising Divisions: A Scientific Program” Correspondence and Notes, 1961, 1964-69
Advertising: “Toward Better Carsons’ [sic] Advertising” Notes, Related Article, Correspondence, and Final Draft (5080), 1957-58
“At Last I Understand the Ecologists and the No-Growthers – I Think” (8895)
Barber Notes, Source Material, and Data Runs, 1958-68
“Barber School Requirements and the Number of Barbers” Drafts, Notes, Source Material, Data Cards, Correspondence, and Code Sheets (5370), 1964-67
Center for Advanced Study Application Denial Appeal (5340), 1980-81
Duopoly Draft, Graphics, and Correspondence (8885), 1973-74
“The Financing and Organizing of Birth Reduction” (8870)
Grant Application Information, 1978-79
Grant Monthly Statement, 1976
Interview Transcript (5350)
“Long-Run Effect of Population on Growth and Welfare” Grant Proposal, with Mark Browning, ca. 1979
“Population & Economic Growth” and “Population Pressure’ on the Land” Grant Proposals, with Roy Gobin, 1980
Proposals Correspondence, 1976-77
“Resources, Population, Environment: The Trends are Positive” Draft and Correspondence (8880), 1981
“Saved from Depression by Acting Jewishly” (8875)
“Why Don’t State Incomes Converge? Or, Why Do Earnings Differ Among States?” (as Lincoln Pashute) Drafts and Correspondence (8900), 1984

Box 18:

Advertising: Bicycles, 1964
Advertising: Drafts, Notes, and Clippings, 1963-71, 1973
“Characteristics of Illegal Aliens in the U.S. Labor Market” by North and Houstoun Drafts and Correspondence, 1977-81
Children’s Impact – Proposal and Background (6890), 1971-72
“The Church’s Responsibility to Teach the Value of Life: A Surprising Dialogue Between Catholic and Jew” Drafts and Correspondence, 1975-76, 1978
Economics of Population Growth Correspondence (6620, 2 folders; Folder 2 includes Simon Kuznets and Joseph Spengler), 1973-77
“The Effect of Population Growth on Industrialized Economies: A Different Sort of Simulation” Correspondence (6910), 1971-75
Correspondence and Statistical Information, 1974
“Further Explorations and Puzzles in the Relationships of Income and Education to Successive Births” Correspondence, 1974-75
Immigration Correspondence (6750), 1976-78
Income and Fertility Articles Correspondence, 1971-74
“The Mixed Effects of Income upon Successive Births May Explain the Convergence Phenomenon” Correspondence, 1974
Monte Carlo Statistical Problems and Correspondence, 1975-76
“A Note on Birth-Control Policy and U.S. Political Geography” Calculations, Graphs, Drafts, and Correspondence, 1966, 1973-76
“On the Optimum Theoretical Rate of Population Growth” Correspondence, 1980-82
Master Copy, 1982
“On the Population-Push and Invention-Pull Theories of Demographic-Economic History” Correspondence and Resources, 1971-74
Population Theory Articles Correspondence, 1973-75
“The Present Value of Population Growth in the Western World” Correspondence, 1980-81
“A Reconciliation of the Population-Push and Invention-Pull Theories of Demographic-Economic History” Correspondence, 1973-75
Science: “The Only Impending Shortage is a Shortage of Bad News,” ca. 1977
Science – Reply Drafts, 1980
Welfare Articles Correspondence, 1970, 1974

Box 19:

“The Advertising Budget’s Determinants in a Market with Two Competing Firms” Correspondence (5420), 1981-82
AT&T (5610)
John Baden Background and Correspondence (5620), 1979-81
Baden/Montana State Presentations (5622), 1982
Barnett Lecture Coordination (5630), 1981
Bellagio Talk (5642)
Birth Rate Graphs
“The Book Renewal Plan: Case Study of a Bid” (5430), 1958
Business Education and Related Article and Advertisement (5450), 1958-59, 1963
Capital Budgeting (5460)
Causality Correspondence (5470), 1965-71
Causality Correspondence (5476), 1969-70, 1972
Causality Notes and References (5472), 1949, 1961, 1963-64, 1966
Central Intelligence Agency (CIA) Conference (5662; includes correspondence from William J. Casey), 1984
“Commercial Resources and Their Application to Population Communication” Conference (5690), 1972
Duke Talk Correspondence (5670), 1972
Richard Easterlin, Correspondence with and about (5694), 1972-73
“The Effect of Husband’s Income and Wife’s Education Upon Various Birth Orders” Tables and Correspondence, 1973
“The Effect of Income on Fertility” Graphs, Table, and Correspondence (includes American Eugenics Society), 1967-69
“The Effects of Economic Conditions on Fertility . . . “ Lists and Sources, 1972
“The Effects of Population upon Nutrition and Economic Well-Being” Charts and References, Hunger and History Conference Correspondence and (5640), 1980-82
Food Articles (5700), 1976
Ford Foundation Population Meeting Correspondence, Notes, and Program Materials (6210), 1969
Fordham Talk (5710), 1982
Forecasting (5605), 1982-83
George Mason Talk: “On the Evaluation of Progress and Technological Advance, Past and Future” (5712), ca. 1984
Lindsey Grant Carolina Symposium (5666), 1984
Hartford Talk Correspondence (5715), 1982
Helsinki Conference Correspondence and Paper Draft and Summary (5720), 1978-79
India Trip Correspondence (5740), 1969
International Minerals & Chemical (IMC) Corporation World Food Production Conferences Correspondence (5738), 1983-84
Iran Trip Notes (5750), 1972
Johns Hopkins Notations (5760)
Johns Hopkins Symposium (6280), 1979-80
Simon Kuznetz Birthday Celebration Correspondence (5770), 1980
Lehrman Institute Talk (5790), 1981
Library Research Notes and Sources (5780), 1971, 1973
“Management Under Government Intervention” Conference Correspondence (5800), 1981-82
Manchester Conference (5920), 1982
Marketing Management Book for Israeli Market Correspondence (5400), 1976-78
Marketing Theory Class Lecture Notes (5840), 1977
Maryland Macro Committee Correspondence and 294 Talk Draft (5830), 1980
Mathematical Social Sciences Board (MSSB) Conference Correspondence and Program Materials (5860), 1971-72
Mississippi Talk References, Notes, and Correspondence (5870), 1972
Mt. Pelerin Society Correspondence (5880), 1982
National Association of Petroleum Investment Analysts (NAPIA) Conference Correspondence and Program Materials (5820), 1982-83
National Bureau of Economic Research (NBER) Correspondence and Program (5890), 1974-76
National Conference on Social Marketing Correspondence, Program, and “Strategy and Segmentation of the Birth-Control Market: This Side of Family Planning” (6300), 1972
National Institutes of Health (NIH), Reviews for (5900), 1974
New York University (NYU)
Austrian Colloquium Correspondence (5911), 1982
Human Reproduction/Family Planning Seminar Draft and Correspondence (5910), 1974
Office of Technology Assessment (OTA)
Note (5942)
World Population Workshop Notes, Materials, and Correspondence (5940), 1978
Population and Development Expert Group (5730), 1981-82
Population Association of America (PAA) Conferences
1970: Newsletters and Program (6000), 1970
1973: Notes, Conference Materials, and Correspondence (6015; includes Simon Kuznets), 1972-73
1974: Correspondence (6010), 1974
1977: Notations, Tables, Graphs, Conference Materials, and Correspondence (6020), 1976-77
1978: Program (6030), 1978
1979: Correspondence, Notes, and “Population Pressures and Agricultural Development” by Bilsborrow (6040), 1978-79
1981: Correspondence (6050), 1980
Population Decline in Europe Book Review (5440), 1979
Population Economics Symposium Correspondence, 1980-81
Population: Edward Pohlman Correspondence, 1971
Population Talks (6110), 1978
Productivity Notes (6220), 1981
Resources for the Future (RFF) Talk Reference, Correspondence, and Notes (6232), 1981-82
Restaurants and Institutions “Reconnaissance IV” Conference Correspondence and Program Materials (6140), 1982
Rockefeller Population Perspectives Workshop Correspondence, Notes, and Program Materials (6160), 1981-82
Science: “The Only Impending Shortage is a Shortage of Bad News” Correspondence and Other
Shortage Disputations, 1977-80
Scientific Explanation by Braithwaite Excerpt (5474), ca. 1960
The Secretary’s Open Forum Correspondence and Program Materials (6320), 1981-82
Shavano Seminar Correspondence and Program Materials (6235), 1983-84
Shell-Faculty Forum Correspondence (6269), 1981-82
Southeast Asia Development Advisory Group (SEADAG) Conference Correspondence (6200), 1973-74
State University of New York (SUNY) at Buffalo Offer (5640), 1974
Texas “Private Enterprise, Regulatory Reform and Risk Assessment: The Role of the University” Seminar Correspondence and Program Materials (5930), 1982-83
Washington University Population Seminar Correspondence (6240), 1983

Box 20:

“Advertising’s Sales Effect Can Be Measured an Evaluated Very Well” (8780), ca. 1983
Agency for International Development (AID) Proposal Correspondence, 1979-80
Airline Overbooking: “Regulation Improves Efficiency? In Airline Overbooking, Yes” (8790), ca. 1982
Airline Overbooking: “Regulation Improves Efficiency? In Airline Overbooking, Paradoxically Yes” (8795)
Airline Overbooking: “Wherein the Author Offers a Model Proposal” (8795), 1977
American Economics Association (AEA) Presentation Correspondence (5590), 1981-82
American Enterprise Institute (AEI) Advertising Conference Correspondence, Program Materials, and Session Transcript (5600), 1976
“A Are Natural Resources an Increasing Constraint upon Growth?” (8810), ca. 1986
Association of American University Presses (AAUP) Talk: “Demographic Dangers and Demographic Opportunities for University Presses Between Now and the Year 2000” Drafts and Correspondence (8775), 1980
Carl and Judy Barnes Correspondence (5390), 1971-74
Bell/AT&T Clippings (5410), 1965-67
“Bunkrapt: False Threat about Resources and Population”
“Bunkrapt, or, Why Do We Hear So Much Phony Bad News about Resources, Environment, and Population?”
Center for Advanced Study Applications
1981-82, 1980
1982-83, 1981 (2 folders)
Cigarette Correspondence (5490; includes Norman Cousins, Emerson Foote, Bernard Grabowski, Philip Hart, Robert F. Kennedy, Maurine Neuberger, John J. Rhodes, and Roy A. Taylor), 1964-69
Cigarettes: Correspondence (5510), 1965-66
Cigarettes and Doctors Correspondence, Notes, and Drafts (5500), 1966-70
Cigarettes and Health: “The Health Economics of Cigarette Consumption” Notes, Comments, Published Version, Clippings, and Correspondence (5520), 1963-64, 1967-68
Cigarettes and Life Expectancy: “The Relationship of Cigarette Smoking to Male Life Expectation” Notes, Graphs, and Correspondence (5530), 1968
Cigarettes: Correspondence and “Cigarette Advertising and the Nation’s Welfare” Partial Draft and Published Versions (5494), 1964-65
Cigarettes: Notes, Clippings, and Correspondence (5492; includes Joseph Tydings), 1964-66, 1968-69, 1971
Cigarettes: Notes, Correspondence, and News Release, 1964-66
Cigarettes: References, “A Reply on ‘Smoking and Health,’” and Correspondence (5480), 1964, 1966
“The Economic Implications of Learning-by-Doing for Population Size and Growth” Drafts and Correspondence (9230), 1982-83
“Forecasting the Long-Run Trend of Raw Material Availability” (3 folders), ca. 1984
Funding Solicitation Correspondence and Notes, 1979
“A Generalization That Makes Useful the Dorfman-Steiner Theorem with Respect to Advertising” (5040)
Grant and Center for Advanced Study Applications, 1981
Grant Recommendation Correspondence, 1981
“How to Choose the Optimum Advertising Investment” (8785)
“A Much Cheaper Way to Package Coffee” Drafts and Correspondence (5550), 1967

Population and Immigration Grants Correspondence and Reviews, 1979-81
Population Association of America (PAA) Conferences
  1982: Correspondence, Notes, and Conference Materials (6060), 1981-82
  1983: Correspondence and Submission Instructions (6070), 1982
  1984: Correspondence (6080), 1983-84
“Prospective Longitudinal Study of U.S. Immigrants” Grant Application, 1981
“A Radical Proposal Concerning a Really New Way to Teach (and Do) Probability and Statistics,” ca. 1976
“Seeking Common Ground” Drafts (8800), ca. 1982

Box 21:

Agricultural Density
  Calculations and Notes
  Correspondence, Tables, and Figures, 1980, 1982
Notes
Table, 1980
Agricultural Mechanization in Asia (6860), 1976
“The Biggest Marketing Research Job of All – Birth Control” Correspondence (6870), 1967-68
“The Case for More Immigration” (9005), ca. 1982
“The Coale-Hoover and Tempo Results Tell Nothing about Economic Development” Correspondence (6630), 1973
“Does Economic Growth Imply a Growth in Welfare?” Correspondence, including Warren Samuels, 1969-72
“The Economic Effects of Population Policies and Legislation” Correspondence (6830), 1974
“Economic Impacts of Future Immigration into the United States” (2 folders), 1978
“The Effect of Numbers Upon Competitive Effort” (8910)
“The Effect of Population Growth Upon the Quantity of Education Children Receive” Correspondence (6650), 1977-78
Paul Ehrlich, Correspondence with and about (6660), 1971-72, 1974, 1977-78, 1980-81, 1985
“Export Promotion Methods for LDC’s: A Proposal for Research on the Case of Tourism Enterprises” (8915)
“The False Basis of Farmland Preservation” (8920), ca. 1982
“The False Religion of Farmland Preservation,” ca. 1984
Fertility Notes, 1971
GNP Notes (5 folders)
“Hardin’s Ethics and an Expanding World” Drafts and Reference, 1980
Hendrik Houthakker Correspondence, 1981
“Immigrants Do Not Cost, They Pay” (8985, 2 folders), 1978
Income and Fertility
Income and Fertility Notes, 1974
Income and Fertility Notes and Tables
“Income, Childlessness, and Fertility in America in the Census of 1960” Correspondence, Notes, and Tables (6760), 1967-70
"Is Population Growth Really Bad for LDC's in the Long Run? A Richer Simulation Model” 1974

"Is Population Growth Really Bad for LDC's in the Long Run? A Richer Simulation Model” Correspondence, 1973-76

LDC Calculations (6840)
“Life on Earth is Getting Better, Not Worse” Correspondence and Drafts (8930), 1981
“Money Incentives Could Affect Family Size in the U.S.” Publicity (6710), 1975
“The New Happiness Formula” (8950), 1978
“On the Evaluation of Progress and Technological Advance, Past and Future” (8913), published 1992
“Population Growth and Economic Development in Low-Income Countries” Tables, 1968-70
“A Scheme to Promote the World’s Economic Development with Migration” (8965), 1982
“A Scheme to Promote the World’s Economic Development with Migration” and “A Policy to
Promote the World’s Economic Development with Migration from LDC’s to MDC’s”
(8970), 1971, 1982

“Some Welfare Aspects of International Migration: Comment.” ca. 1969

Sources, and Notes, 1957, 1966, 1969

“The Value of an Avoided Birth to Underdeveloped Countries” Correspondence and Notes
(6670), 1967-69

Box 22:

Airline Overbooking: Airline Complaint Categories
Airline Overbooking Articles and Correspondence Marked for Talk, 1966, 1972-73, 1976-77
Airline Overbooking: Bumped Passenger Tables, 1977-81
Airline Overbooking: Bumped Passenger Tables and Figures, 1977-80
Airline Overbooking: CAB Reports, 1978-86
Airline Overbooking Correspondence and Carrier Comments to CAB, 1966, 1972, 1976-78
Airline Overbooking – Letters to Journalists, 1982
Airline Overbooking: Materials Sent Out Soliciting Support for Voluntary Bumping and Auction Plan in 1977

“Airline Overbooking: The Nearly Perfect Solution”
Airline Overbooking: “Regulation Improves Efficiency?” Original with Figures and Other Data, ca. 1982
Airline Overbooking: “Ways to Implement the Overbooking Auction Plan”

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Economics 294 Reserve Articles and Papers, Fall 1980

Cox and Goodman (2 copies), 1956
Cyert, H. Simon, and Trow (2 copies), 1956
Downs, 1957
Enke, 1966
Gilboy
Haire, 1950
Hall and Hitch, 1939
Ijiri and H. Simon
Maier, 1955
Neal, 1969
Reisler, 1978
Roberts (2 copies)
Sackrin, 1962
Schneider, 1979
Schoenberg, 1933
J. Simon, “Cause”
J. Simon, “Price,” 1966
J. Simon, “Value”
J. Simon, Puig, and Aschoff, 1972
Sweezy, 1939
Verdon, McConnell, and Roesler
Zielski, 1979
“The ‘Outsider’ Who Will Run Schlitz,” ca. 1973
“Public Expenditures on Immigrants to the United States, Past and Present, 1996

Box 23:

Airline Overbooking Articles and Correspondence, 1966, 1968, 1972-73, 1976-77
Airline Overbooking Articles, Drafts, and Correspondence, 1972, 1977, 1979
Airline Overbooking: “The Auction Solution to Airline Overbooking” Drafts, Charts, and Raw Data, 1976-77
Airline Overbooking Charts, Notes, Articles, and Correspondence, 1979, 1981-82
Airline Overbooking Charts, Notes, Articles, Correspondence, and CAB Standby Report, 1968, 1977-80
Airline Overbooking: Comments to CAB, 1976
Airline Overbooking Correspondence
1966, 1976-77
1977-79
1981-82
Airline Overbooking: Correspondence from Airline Executives, 1966, 1972, 1976-78
Airline Overbooking: Graphs, 1981
Airline Overbooking Notes
Airline Overbooking: Notes, Article, and Correspondence, 1986-87
Airline Overbooking: Questions and Answers about the Overbooking Auction Plan
Airline Overbooking: “Regulation Improves Efficiency? In Airline Overbooking, Yes and Maybe” and Correspondence, 1979, 1982
Curriculum Changes (8380), 1965
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Glover and J. Simon (2 copies), 1975
Ijiri and H. Simon
Kessel
Neal
Primeaux
J. Simon, Puig, and Aschoff, 1972
Smith, 1980
Solow (2 copies), 1957
Taira (2 copies), 1969
Economics 356 Syllabus, 1982
Economics 451 Drafts and Evaluations, 1972-74, 1976
Economics 454 Course on Population (8445), 1981-82
Educational Policy Committee (8410), 1973-74, 1976-80

Box 24:

Allied Social Science Associations (ASSA)/American Economic Association (AEA)
Correspondence, 1997
Autobiography Agreements and Correspondence by Rita Simon, 2000
Autobiography Chapter 19 Drafts, 2000
Book Correspondence, General, and Notes, 1996-2000
Book Reviews, 1985
British Broadcasting Corporation (BBC) “Green History” Correspondence, 1997
Brookings Institution Correspondence, 1997
Causality Material, Chronology, Notes, Chapter 28: “How Did My Economics Get to Be What
It Is” First Page, and Chapter 19: “Teaching and Writing about Research Methods,”
2000
Competitive Enterprise Institute Award Correspondence, 2001
Conference Correspondence
1995
1995, 1997
Conference Correspondence and Materials, 1997
Dollar Symposium Correspondence, 1995
Drafts
c. 1987
1988
Drafts, Letters, and “Some Key Elements in the Economist’s Thinking,” 1979, 1982-85
Economic Consequences of Immigration Correspondence, Foreword by Ungar, Rita Simon
Agreement, and Source Material, 1998-99
Economics Against the Grain (Elgar) Financial Correspondence, Marketing Materials,
“Effects of In-Migrants on the German Public Purse,” with Ather Akbari (includes 3½ floppy
disk), 1999
Eulogies, 1998
Family Letter, 1968
Forecasting the Long-Run Trend of Raw Material Availability” Draft
“Global Warming in the Long View” and Correspondence regarding *The Ultimate Resource Explained*, 1998

*The Great Breakthrough and Its Cause* Review, Correspondence, Contracts, and Foreword by Easterlin, 1999, 2001

Hoodwinking of a Nation (CATO)/*Hoodwinking the Nation* Marketing Materials, Correspondence, and Manuscript, 1998-2000

Hoover Institution Correspondence, Travel Materials, and “Life on Earth Is Getting Better” Abstract, 1996-97

Humphrey Institute Policy Forum Agenda, 1995

India Clippings, Notes, Travel Materials, and Liberty Institute Freedom Workshop Correspondence, 1994-97


Israel Kirzner Talk Sponsorship Correspondence, Notes, and Flyer Draft, 1997


Lawrenceville School Talk Correspondence, 1997

Haim Levy Correspondence regarding Fellowship, 2001


Lindenthal Institut Talk Correspondence, 1993-94

“My View of the Global Future” (AAAS)

“On Miracles,” “In the summer of 1967...,” “Introduction to Petty,” and “Seeking Common Ground” Drafts, 1988

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Oregon Research Institute (ORI) Correspondence, 1997

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*Population and Economy From Hunger to Modern Economic Growth* Contract, 1999

RDF Television Correspondence and Notes, 1992, 1997

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Resampling Correspondence and Simon Book List, 1997-99

Charlie Rose Show Correspondence and Notes, 1995

Society for Clinical Trials/International Society for Clinical Biostatistics Meetings Correspondence, Notes, and Conference Materials, 1996-97


Templeton Foundation Workshop Correspondence, Notes, and “Visions of Freedom: An International Teaching Project” Drafts, 1997

*Ultimate Resource 2* (Reviews), 1997-99

Universidad Francisco Marroquin Talk Correspondence and Foreword for Barrientos and Monge-Majera, 1996-97

University of Maryland Archives Correspondence, 1996-98

University of Maryland Julian L. Simon Honors Thesis Award Fund Correspondence and
Memorandum of Understanding, 1998-2000
Unused Written Stuff

Box 25:

American Association for the Advancement of Science (AAAS) Panels
1982: “Life on Earth Is Getting Better – Or Is It?” Notes, Forms, and Correspondence (5570; includes Paul Ehrlich), 1980-81
1982: “Paucity or Plenty: Natural Resources Availability, Global Security and U.S. National Interests” Correspondence (5572), 1981
1983: “Global 2000 Revised: I” and “Global 2000 Revised: II” Notes, Forms, and Correspondence (5574), 1982

Association of American University Presses (AAUP)
Annual Meeting Program, Correspondence, and Registration Materials (5582), 1980
“Bunkrapt, Or, Why Do We Hear So Much Phony Bad News about Resources, Environment, and Population?” (8820)

Center for Migration Studies Conference Correspondence and Immigration Clippings (6370), 1980-81
“The Church’s Responsibility to Teach the Value of Life: A Surprising Dialogue Between Catholic and Jew” (8825), ca. 1974
“Concept Formation Method” (5560), 1953
“Copy Testing for Birth Control Campaigns: A Preliminary Research Proposal”
Correspondence, “A Huge Marketing Task – Birth Control,” and “Developing Communication Appeals for a Social Marketing Program in Family Planning” by Bhandari, 1968, 1972-75

Herman Daley, Reply to Review of, and Daley’s Rejoinder, Published, and Later and Earlier Draft, 1983-84
“Demand, Cost, and Prices in Oligopoly”
“Demand, Cost, and Prices in Oligopoly” Original
Donahue on Today Appearance, 1981

Duopoly Proposal Correspondence and Colleague Vitae, 1974-75
Duopoly Proposal: “Explorations in Duopoly Simulation and Theory: A Research Proposal,” Correspondence, and Notes, 1975

Financial Records, Correspondence, and Grant Proposals on Population, Simulation, and New Statistics Method, 1972-75
Grant Extension and Overdraft Correspondence, 1975-76
Hudson Institute Conference Correspondence (6420), 1977-79
Immigration Congressional Panel Testimony Correspondence and Hernandez Presentation
   (6390; includes correspondence from Robert Garcia), 1981
Income and Fertility Grant Forms and Population Research Correspondence and Notes, 1970,
   1972-75
The Institute of Management Sciences (TIMS) Conference Correspondence (6350), 1972-73
The Institute of Management Sciences (TIMS) – Israel, XX International Meeting Programme,
   1973
Manuscript Acknowledgment, 1967
“More on Immigrants’ Earnings Over Time” (8840), 1982
National Science Foundation Proposal Reviews, 1978
   “Population and Technical Progress: Microeconomics”
   “Population, Technical Progress, and Growth Theory”
Philosophy Study Applications, 1976-77
“Populations’s Effect on Income through Knowledge-Creation and Technical Progress: A Study
   in Growth Theory”
Proposal Rejections, 1975, 1978
Public Health Service, Application for Grant or Award, 1972
“A Radical Proposal Concerning a Really New Way to Teach (and Do) Probability and
   Statistics” and Educational Research and Development Program Application, ca. 1976
“Robinson Crusoe Was Not Mainly a Resource Allocator” (8845), ca. 1989
Alan Simpson, Letter to, 1981
Talks to Human Ecology Course, Baptist Group, Business Administration 400, and Friday
   Forum, 1979
Texas Talk Correspondence, Newsletter, and Modifications to “Life on Earth is Getting Better,
   Not Worse,” (6340), 1983
“Toward an Operational Definition of ‘Causality’” (8830)
“Toward a Working Definition of ‘Causality’” (8835), ca. 1979
United Nations Educational, Scientific, and Cultural Organization (UNESCO) Workshop
   Correspondence and Notes (6400), 1973-74
Waterloo Talk Draft and Correspondence (6410), 1976
Wingspread Conference Notes, Program, and Press Release (6430), 1980
Young Women’s Christian Association (YWCA) at the University of Illinois Letter regarding
   Friday Forum, 1980

Box 26:

“Are We At A Long-Run Turning Point Now?” Draft, “Moxibustion, Indeed!” by Havender,
   Notes, and Hume Book Excerpts, 1953, 1965, 1982
“The Economic Effects of Immigration” Drafts, Correspondence, and Academia Europaea
   Conference Material, 1991-92
“Economic Thought about Population Consequences: Some Reflections” Correspondence,
   Source Material, Drafts, and Notes, 1992
“Great and Almost-Great Magnitudes in Economics” Draft and Correspondence, 1988
“Great and Almost-Great Magnitudes in Economics” Drafts, Correspondence, Notes, and Source
Heritage Foundation Conference on Whither America?
  Clippings, Correspondence (includes Irving Kristol, Seymour Martin Lipset, and Daniel
  Boorstin), and Notes, 1984, 1988-89
  Correspondence, Book Excerpt, and Mailing List, 1984
  Correspondence, Related Articles, and Notes, 1978-79, 1984-86, 1988
  Notes, Correspondence, and Source Material, 1950/1963, 1984
Immigration as an Economic Asset: The German Experience Book Review and Correspondence, 1994
  “Indeed, Let Us Build: A Reply to Arthur Waskow” Notes, Drafts, and Correspondence, 1992
  “Paradoxes and Difficulties in the Evaluation of Progress and Technical Advance, Past and
  Future” Draft, Correspondence, and Notes, 1987-88
  “Philosophy and My Work Life” Correspondence, Source Material, including “Education and Its
  Consequences: My Philosophy” by Fuchs and “Trains of Thought” by Markowitz, and
  “The Population Establishment, Corruption, and Reform” Correspondence and Abstract, 1987-89
Quasi-Experiments/Natural Experiments Correspondence, Related Articles, and Book Outline,
Relativity
  Correspondence and Source Material, 1993, 1996
  Correspondence and Notes, 1996
  “A Non-Physicist’s Question about Relativity” Drafts, Correspondence, and Related
  Articles, 1980, 1995
Reparation Correspondence, Notes, and Related Article (includes correspondence from Thomas
Sowell), 1994
Re-studies: “An East Javanese Village in 1953 and 1985” by Keyfitz and Judi Simon Negatives,
1985, 1993
Warren Samuels, Correspondence with and Book Project Outline and Correspondence, 1985-86
Howard G. Schneiderman and SOCIETY
  Correspondence, Figures, and “Facing Food Insecurity by Brown, 1994
  Correspondence, “The Scientific Facts about Population Economics” Drafts and
  Published Article, and Related Articles and Book Excerpts, 1990, 1994-96
  “Reassessing Population Policy” by Brown and Kane, ca. 1995
Shakespeare
  Economy of the Closed Heart” by Hubler, Correspondence, Handout on Reading
  Shakespeare, Notes, and “Shakespeare, Einstein, and Rachel Carson: Three Short
  “William Shakespeare, Procreation, and the Economics of Development” Drafts and
  Correspondence (141), 1986-87, 1993-94
Tim Stafford, Correspondence with and about, Interview Transcript, Notes, and Related Articles,
1994-95
9/5/38

State Incomes (111)
Correspondence and “Why Don’t State Incomes Converge? Effective Worker Pay Does Not Differ Among States” Drafts and Tables, 1984, 1987
Correspondence, Why Don’t State Incomes Converge? Effective Worker Pay Does Not Differ Among States” Edited Draft, and Table Drafts, 1989-90
Notes, Table, and Related Article, 1984
Table, “Why Don’t State Incomes Converge? Effective Worker Pay Does Not Differ Among States” Abstract, and Correspondence, 1992
“Why Don’t State Incomes Converge? Effective Worker Pay Does Not Differ Among States” Draft, Correspondence, and Article Excerpt, 1992

Dan Stein Correspondence regarding Behind the Curtain: Julian Simon’s Manipulation of Immigration Studies, Table Copies, and Explanatory Figure, 1996
Tenure: “What Kind of Tenure for Professors” and “How to Add Junior Tenure-Track Positions at No Additional Cost to the University” Drafts, Related Articles, and Correspondence, 1988-91, 1996-97
Vatican
Whitewater Clippings and Correspondence, 1994-95
Whittle Communications Correspondence, Tables and Figures, and Book Draft, 1991
E. O. Wilson, Correspondence about and “Reply to Edward O. Wilson, ‘Science and Ideology’” Drafts and Published Letter, 1996-97

Box 27:

Asahi Shim bun Interview, 1997
Nana Appau Asamoah Information, 1988
Carson Pirie Scott Advertising Notes, 1957-58
Census Bureau Talk Draft and “Nine Myths about Immigration” (5664), 1981, 1983-84
“The Concept of Causality in Economics” Replies (5478), 1971
Herman Daley, Reply to Review of, and Daley’s Rejoinder, Drafts (8850/9255), 1983
General Assessment Notes
Income and Fertility Notes, 1971

Notes
“PLENTY: Natural Resources on the Increase; Population Growth Helps” and Planned Parenthood Correspondence, 1980-81
“The Positive Effect of Population Growth on Agricultural Saving in Irrigation Systems” and Correspondence (6800), 1972-74
“The Present Value of Population Growth in the Western World”
Charts, Notes, and Correspondence, 1979
Table Drafts, Notes, and Correspondence, 1979, 1981
Correspondence, 1981
Tables, 1982

Puzzles, 1974
Regression on Women’s Wks
Regressions with Hours Worked (Husband’s)
RFF Note (6230)
“Should Family Size Be Regulated By Law? Or, Science Does Not Show that There Is Overpopulation” Notes and “A Huge Marketing Research Task – Birth Control,” 1968
Social Science Data Archive Information, Calculations, and Table Drafts, 1969
“A Specification Bias Interpretation of Cross-Section vs. Time Series Parameter Estimates,” with Dennis Aigner – Correspondence, Notes, Reference Material, and Draft (5330; includes Milton Friedman), 1954, 1967-70

State, Economy, and Society in Western Europe, 1815-1975 by Peter Flora et al., 1983
Table, 1980
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Box 28:

Atlantic Articles Correspondence (5360, 3 folders), 1981
Correspondence, General
1994 December 1994 and May 1995
May-July (includes Irving Kristol)
June-August
July
August
September
September-October
November
1996
January-February (includes Irving Kristol)
January and March
January-March with excerpts from October and December 1995 articles
April-May (includes Marvin Kalb)
June (includes Warren Samuels)
July-August
September
October
Economics 451
Lecture Notes, References, and Transparencies, 1973
Syllabus, Notes, and Related Articles, 1976-77
Transparencies and Related Articles, 1976

Resources for the Future
Chapter Correspondence, 1975-76

Box 29:
City Size Newspapers Articles, 1979, 1985
Dolrman-Steiner Paper, with Haim Levy – Drafts and Correspondence, 1977, 1987-88
Immigrants – Savings
“Immigrant Wealth Compared to Native Wealth” by Sullivan and Data, 1989
“Saving By Immigrants Compared to U.S. Natives” Draft, Proposal, and Notes, 1981
Immigration Israel
Correspondence and Articles, 1990
“Immigrants from the USSR Improve Israelis’ Living Standard” Drafts and Correspondence, 1990
“USSR Immigrants Help Israelis Economically” Drafts, Correspondence, and Related
Articles, 1989-90

Immigration Theory

“Trade Theory Throws No Light on Migration” Draft, Calculations, “There is No Connection Between Trade Theory and Migration” Drafts and Comments, Correspondence, and Related Articles, 1981-87, 1989-90, 1993
Correspondence and Source Material, 1989, 1993-96
Correspondence, Drafts, and Notes, 1990, 1992-93
Jim Kee Correspondence, 1992-93, 1995

Jack Kemp

Correspondence, Clippings, Article and Speech Drafts, Notes, and Survey, 1988-89
Correspondence, Draft of “Immigration, Technology, and the Competitive Future of the United States” with Stephen Moore, Clippings, Notes, and News Releases, 1987-88
Correspondence, Notes, Graphs, and Related Articles, 1993-94
Remarks, News Releases, and Related Articles, 1987-89

Vladimir Koliadin Correspondence

1994-97
1996-97

Irving Kristol Related Articles, Notes, and Draft Letter, 1942, 1976, 1979, 1985-86
Library Book Project Correspondence, 1986-87
License Plates Notes, Correspondence, and Related Articles, 1986, 1990, 1995-96
Malaria and Other Disease Correspondence and Notes and “A Model of the History of Demographic-Economic Growth” and “Plagues, People and Economy” by Steinmann, 1978-79, 1981-82, 1984
Optimal Term Life Insurance Model Source Material, Documentation, Comments by Puig, Published Article, Calculations, and Notes, 1988-89
Resampling, Life Insurance: Correspondence, Notes, Tables, UNUM Corporation Third Quarter Report, Brochures, Spreadsheet User’s Documentation, and Related Articles, 1988-90
“Scientific Establishment Now Agrees: Population Growth is Not Bad for Humanity” Draft and Correspondence, 1990

Box 30:

Business Administration 320 Related Articles, 1974, 1976-78
Business Administration and Advertising Courses Notes and Related Articles, including “Thoughts on the Creative Function in Advertising” by White, 1964, 1972, 1974-78
Business Administration Courses Examinations and Related Articles, 1971-75
“Does Population Growth Cause Unemployment, or Economic Growth, or Both?” with Adam Pilarski – Drafts (116), ca. 1987
“The Effect of Immigration Upon Native Unemployment: A Formalization of Harrison’s Analysis,” with Yew-Kwang Ng – Correspondence and Draft, 1988
Flyer, Talk Notes, and Source Material, 1993-94

Piero Melograni
Correspondence, Reviews, Notes, and “Demographic Causes and Consequences of the Industrial Revolution” Drafts, 1987-88, 1992
Notes
Related Correspondence, 1993

Mergers Notes
Micro-Model of Invention
Notes, Correspondence, and Draft, 1979
“The Technical Progress Function and Labor Force Size: A Model of Invention Fit to Stylized Facts” Correspondence, Notes, and Source Material, 1979-81
Correspondence and Source Material, 1980, 1988
Correspondence, Source Material, and Draft, 1982
Paper Drafts, Notes, Source Material, and Correspondence, 1984

Natural Resources – Hotelling
Source Material, Table, and Figures
Source Material, Notes, and Draft, 1977, 1979
Notes, Source Material, 1977, 1980-81
Source Material, Draft, Notes, Correspondence, 1980-81
“The Perverseness of Hotelling’s Rule” and Figures, 1985

Naval Reserve Officers Training Corps (NROTC) Bulletin of Information, 1949
New Yorker Correspondence, 1957
Norton Note
Olympics
Tables
Correspondence, Notes, and Data Runs, 1991
Notes, Statistical Calculations and Charts, and “The Limit of Athletic Performance” by Scully, 1995

Orbis Note
S. L. Pimm and Science Letter Correspondence, 1995
“The Politics of Population and the Cairo Conference” Draft and Correspondence, 1994
“Population Growth Is Not Bad For Humanity” Correspondence, Notes, Draft, and Biography, 1989
Price/Earnings (P/E) Ratio Notes, Correspondence, and Related Articles, 1939, 1986-89
Prophets

Box 31:
Bidinotto, Additional Notes, 1989
Biologists Article, 1989
Birds Population Patterns, ca. 1995
George Borjas
Articles, 1991-96
Simon Reply to Article, 1994
Correspondence about, 1994-95
Reply to Simon, 1994-96
Correspondence, General
1990-96
1991
February
March
April
May
June
July (includes “Informal Thoughts on Resampling Stats as a Programming Language” by Puig, August 1990)
1992
January
February
March
1997
March-July
July-August
September
October
November-December
1998
January

Health Care Supply Market
“Government Health Supply Completely Through the Market” Drafts, Related Articles, and Correspondence, 1994-95
Correspondence, “Government Health Supply Completely Through the Market” Draft and Related Articles, 1995
“Government Health Supply Completely Through the Market” Draft and Related Article, 1996
Correspondence and “A Market Solution for Cherry-Picking in Health Care” Drafts and Related Articles, 1996-97
“Government Health Supply Completely Through the Market” Draft and Related Article, 1997

Notes on Directions from Stats Folder
Resampling Advertising Material, 1993-94
Resampling and Chance, 1991
Resampling: John Chubb Correspondence, 1993
Statistics Correspondence
1991-94
with “Edison Project Suggested Standards” by Bruce, 1993

Box 32:

“The Case for Admitting More Immigrants” Correspondence and Drafts, 1990
Cigarette Newspaper Articles, 1993
Closed-End Fund
Correspondence, Tables, Related Articles, and Bibliography, 1974, 1988-89
Literature, 1977-78, 1984-85, 1987
Related Articles and Table, 1989
“A Constant Long-Run Capital/Output Ratio is Tautologous and Meaningless” Drafts and Related Articles, 1985, 1989-92
“A Constant Long-Run K/Y Ratio is a Meaningless Observation” Drafts, Related Book Excerpt,
and Correspondence, 1980, 1982-83, 1989, 1992
“Correction to Article by Rothman and Espenshade” Drafts, Correspondence, and Related Literature, 1992-95
Lincoln Day Correspondence, 1993
Diamonds Correspondence and Related Articles, 1993
Discoveries Graphs
“The Effect of Numbers Upon Competitive Effort,” with Salim Rashid – Drafts, Correspondence, Reviews, and Notes, 1984, 1986-87
Paul Ehrlich Bet Correspondence, Metals Data, and Related Articles, 1980-81, 1988-90, 1994-96
Eskimos Population Study Correspondence, Article Drafts, Related Articles, and Figures, 1980, 1984-86
European Population Graphs
“Expenditures on Teaching at Maryland and Elsewhere” (as J. Lincoln Simon), with Daniel H. Simon – Drafts (including Daniel H. Simon-only papers), Tables, Source Material, Notes, and Correspondence, 1993
Fertility Articles and Notes, 1982, 1985-86, 1995-96
“The Fertility Transition: Continuity or Discontinuity With the Past?” by Blake, 1985
Milton Friedman, Correspondence with and about, 1991-93
Lawrence Fuchs, Correspondence with and about and Related Articles, 1993-94
Herbert Giersch
Correspondence and “On the Economic Consequences of Immigration” Drafts, 1992
Correspondence, Tables, and “On the Economic Consequences of Immigration” Draft, 1992-93
Groom Books Correspondence, 1993
Irving Louis Horowitz Correspondence, 1991
Wei-Chaio Huang Correspondence and Figures, 1994
Hypothetical Question, 1994
Immigration Ethics and Borders
“Are There Grounds for Limiting Immigration?” Draft, Related Articles, including “American Immigration Policy: From the Beginning to the Present” by Rita Simon, and Notes, 1992
“Are There Grounds for Limiting Immigration?” Drafts and Correspondence, 1992-93, 1997
“Is a Nation ‘Entitled’ to Have Closed Borders?” Drafts, Correspondence, and Related Articles, including “The Distribution of Membership” by Walzer and “The Constitution of Economic Policy” by Buchanan, 1980-82, 1984-88, 1992-93
Chan Kom Notes
Population Growth, Architecture, and Tools
Book Excerpts and Graphs, 1960-61, 1976
Correspondence and “Cathedral Building and the Medieval Economy” by Johnson, 1967, 1985
Graphs, Computer Run, and Notes, 1980
Notes and Graphs, 1981
Tables, Graphs, and Related Book Excerpts, 1963, 1980
“The Shortage of People” Draft, Correspondence, and Related Articles, 1985, 1987
“A Unifying Concept to Support the Vision of Eternal Progress” Drafts, Correspondence, Related Book Excerpts, and Notes, 1972, 1983, 1986-87

Box 33:

Center for Advanced Study Application Material, 1981
Economic Growth and Income Distribution by the Secretariat of the United Nations Economic and Social Council, 1971
“The Effect of Population Growth upon the Quantity of Education Children Receive”
   Correspondence, Figure, Notes, and References, 1973, 1976, 1978-79
Immigrant Longitudinal Study, 1979-81
“Immigrants Do Not Cost, They Pay,” ca. 1979
“Immigrants Do Not Cost, They Pay” PAA Short Version and Testimony to the Select Commission on Immigration (8980), 1978-79
Interagency Task Force on Immigration Contract (6730), 1978
Intercom Article and Correspondence (6810), 1978
“Money Incentives to Reduce Birth Rates in Low-income Countries” Correspondence and Related Correspondence, 1967-69
Notes to Andy (6720)
“Painless Medicine for Social Security Sickness,” ca. 1984
“Population and Technical Progress: Microeconomics,” 1978
“The Relationship of Income Distribution to Fertility” Feasibility Study Draft, Notes, and Correspondence (6790), 1971-72
“The Role of Bonuses and Persuasive Propaganda in the Reduction of Birth Rates”
“A Scheme to Promote the World’s Economic Development with Migration”
“Some ‘Marketing Correct’ Recommendations for Family Planning Campaigns” and Donald Bogue Correspondence (6600), 1967-69
“Soviet Jews’ Economic Adjustment in the U.S.” (9000), 1982-83
Thesis Co-Author Policy, 1976
“Tracing Members of a Panel: A 17-Year Follow-up” by Clarridge, Sheehy, and Hauser, 1976

Box 34:

Child Policy Drafts and Correspondence, 1970-71, 1974-75
Clippings and “Should Family Size Be Regulated by Law? or, Science Does Not Show the There
is Overpopulation” Correspondence, 1970-71, 1973
“Family Planning Prospects” and Related Correspondence (includes American Eugenics Society), 1967-70, 1972
Foster Children: Baltimore’s “Report of Sub-Committee on Board Rates,” 1962
Foster Children: Child Welfare League of America’s “Board Rates . . .”
1942
1946
1948
1951
1954
Foster Children: Hawaii’s “A Study to Revise Foster Home Board Rates for Children,” 1965
Foster Children: Hennepin County’s “Review of Foster Home Board Rates, 1964
Foster Children Raw Data, 1968
Foster Children: Richmond’s Committee on Foster Homes Subcommittee on Foster Home Boarding Rates Report, 1967
Foster Kids Correspondence, 1974
Foster Kids Data, ca. 1971
Foster Kids: “The Effect of Foster Care Payment Levels Upon the Number of Foster Children Given Homes” Correspondence (6680)
1974
1974-75
Guttmacher Simon-Silverman Debate, 1970-71
Irving Horowitz Correspondence, 1981
Immigration Drafts, 1982
Immigration Drafts and Correspondence, 1980-81
Immigration: “The Effects of Immigrants on Natives’ Incomes” Reviews, 1982
Immigration: “The Effects of Immigrants on Natives’ Incomes Through the Use of Capital” Correspondence, 1981-83
Life on Earth Is Getting Better, Not Worse” (8925), 1983
“The Mixed Effects of Income upon Successive Births May Explain the Convergence Phenomenon,” 1975
“The Mixed Effects of Monopolistic Ownership on the Prices of Cost-Related Products: The Case of Morning and Evening Newspapers” Correspondence, Tables, and Graphs, 1976, 1978
“Newspapers” Editing, 1980
“The Optimum Birth Rate for India and China” Correspondence and Drafts (6940), 1967-70
“Phelps’ Technical Progress Model” Correspondence and Notes (6950), 1979-80
“Population Growth” Correspondence (6850), 1975-76
“Population Increase and Jewish Values” Drafts and Correspondence, 1975-76, 1979
Rebuttal to Donald Mann’s “The Case for Negative Population Growth,” ca. 1981
Science Articles, 1982
1978
1978-79


*Science:* “Resources, Population, Environment: An Over-Supply of False Bad News”/“The Only Impending Shortage is a Shortage of Bad News” Correspondence, 1978-79

Testimony, U.S. House of Representatives, 1978-79

“Will Reagan Be Able to Junk Global 2000 and Carter’s Philosophy of Limits?” Draft and Correspondence, 1980-81

**Box 35:**

Correspondence, 1997-98

Correspondence, General

1997

June

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Correspondence, Opinion-Editorial

1987-90 (includes Meg Greenfield)

1988, 1991-92 (includes Mailing List)

*New York Times*, 1990

Correspondence, Personal

1973-75, 1979

1983, 1988-89 (includes Leo Rosten)

1985, 1989-91

Ellen Gering Memorial Booklet and Note, 1995-96

“Market Forces and Airline Safety: An Empirical Reevaluation” by Scheraga and Correspondence, 1988

Note


Julian Simon Web Page, 2012

Statistics Discussion Memorandum, 1997

Teaching Correspondence and Related Articles

1986, 1995

1986-87

University of Illinois Administrative Correspondence


1979, 1982-83

1983-84, 1990

University of Maryland Administrative Correspondence


1984-86


c. 1991
University of Wyoming and University of Maryland Archives Correspondence and Maryland Guides, 1982-83, 1990, 1993-94, 1996

Box 36:

Scrapbook, 1942-43
Trading Cards, 1933-35, 1938-41

Box 37:

Correspondence, Personal
1977, 1980-86 (includes Children’s Passport and Notification of Appointment 1983) [RESTRICTED]
1977, 1982-86 (includes Medical Information) [RESTRICTED]
1978, 1980, 1982-83 (includes Notification of Appointment 1983) [RESTRICTED]
1984-87 [RESTRICTED]
1986-88 [RESTRICTED]

Box 38:

Advertising 281 Notes, Student Work, Articles, Syllabi, Examinations, and Grades (8150), 1964-66 [RESTRICTED]
Advertising 482 Student Papers
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1965 (2 folders) [RESTRICTED]
1966 (2 folders) [RESTRICTED]
Advertising 482 Student Papers
1964 [RESTRICTED]
1965 [RESTRICTED]
Business Administration 430 Capricious Grading Challenge, 1978-79 [RESTRICTED]
Economics 294 Reading List, Notes, and Examination (8160), 1978-79 [RESTRICTED]
Economics 295 Roster and Business Administration Student Work (8120), 1969, 1972 [RESTRICTED]
Economics 451 Student Paper, 1976 [RESTRICTED]
Economics 480 Student Papers
c. 1978 [RESTRICTED]
Marketing 422 Student Paper, 1968 [RESTRICTED]
Personnel Matter, 1978-79 [RESTRICTED]
Student Dissertation Proposal, 1977 [RESTRICTED]
Student Paper [RESTRICTED]
Student Research Proposal, 1977 [RESTRICTED]
Student Thesis, Drafts of Derivative Article (“The Success of Mergers”), Related Articles, and Correspondence, 1966-69 [RESTRICTED]
Student Thesis
Correspondence regarding Data, 1975 [RESTRICTED]
Chapters 1-5 Drafts and Correspondence, 1975 [RESTRICTED]
Chapters 6-10 Drafts and Correspondence, 1975-76 [RESTRICTED]
Chapters 1-10 and Appendices, 1976 [RESTRICTED]
Chapter 11 and Correspondence, 1976 [RESTRICTED]
Correspondence, Chapter 1, List of Symbols, and Dependent Variable Sections, 1976 [RESTRICTED]
Student Thesis, 1976 [RESTRICTED]
Student Thesis and Derivative Article (“City Size, Price, and Efficiency for Individual Goods and Services”) Drafts, 1979 [RESTRICTED]

Box 39:

Advertising 388 Articles, Syllabi, Notes, Outlines, and Examinations (8220), 1962-65 [RESTRICTED]
Advertising 388 Roster, Outlines, Articles, Notes, and Examinations (8225), 1963-65 [RESTRICTED]
Advertising 482 Examinations, Syllabi, and Notes, 1962-66 [RESTRICTED]
Business Administration 482 Examinations, Outlines, Syllabi, Notes, and Articles (8300), 1975-79 [RESTRICTED]
Business Administration 490 Syllabus, Reading List, and Examinations, including Foote, Cone & Belding Reports and Correspondence, and Business Administration 430 Announcements and Syllabus (8260), 1958, 1963-65, 1976-78 [RESTRICTED]
Business Administration 520 Rosters, Reading List, Examination, Another’s Syllabus, and Simon’s “A General Model for Pricing a Unique Property Like a Statue or the Empire State Building” (8340), 1967 [RESTRICTED]
Business Administration 525 Roster, Notes, and Student Work, 1967 [RESTRICTED]
Economics 480 Lecture Notes, Sources, Syllabus, Simon’s “Demand, Cost, and Prices in Oligopoly: Theory, Simulation, and Oil as an Example” Draft, “A Further Test of the Kinky Oligopoly Demand Curve” and “Product Differentiation: A Meaningless Term and an Impossible Concept,” and Business Administration 490 Examination (8280), 1969, 1976-77 [RESTRICTED]
Examination Questions, Ph.D. and Other (8050), 1972-73, 1975, 1977, 1979-81 [RESTRICTED]
Examinations (8060), 1963-74, 1976-80 [RESTRICTED]
Marketing 320 Notes, Exercises, Reading Assignments, Rosters, and Student Work (8170), 1966 [RESTRICTED]
Marketing 474 Rosters, Grades, Examinations, Messages from Students, and Simon’s “A Huge Marketing Research Task – Birth Control” (8270), 1968-69 [RESTRICTED]
Advertising 482 Outlines and Examinations, 1963-64 [RESTRICTED]
Business Administration 490 Notes, Resources, Reading Lists, and Examination, 1971-72, 1978-79 [RESTRICTED]

Correspondence, General

1996
March-August (includes Jack Kemp and Linda Chavez; includes Simon Family Foundation tax information) [RESTRICTED]

Economics 294 and Market Research Courses Grades, 1975 [RESTRICTED]
Examinations (8060), 1968, 1971 [RESTRICTED]
Marketing Research Book Excerpts and Examinations, 1971 [RESTRICTED]
Marketing Research Course Notes, Related Articles, and Exercises, 1970-71, 1974-75 [RESTRICTED]
Marketing Seminar: Marla Grinfeld – Notes, Related Articles, and Handouts, 1974/75 [RESTRICTED]

Box 40:

Student Papers, 1983 [RESTRICTED]
Economics 356 Student Materials, compiled ca. 1982 [RESTRICTED]
Economics 356 Student Papers (4 folders), 1982 [RESTRICTED]
Economics 480 Student Paper [RESTRICTED]
Advertising: Newspaper Rates Student Paper (5240), 1964 [RESTRICTED]
Grant: Research Bank Account Materials and Correspondence, 1974-75 [RESTRICTED]
“The Spread of A Cost-Free Business Innovation” Correspondence and Original Student Paper (5320), 1966-68 [RESTRICTED]
Bell/AT&T Student Paper (5410), ca. 1966 [RESTRICTED]
Cigarettes: “The Price Elasticity of Demand for Cigarettes” Correspondence, Calculations, and Original Student Paper (5540), 1967-69 [RESTRICTED]
Business Administration 490 Student Papers, 1979 [RESTRICTED]
Economics 294 Reserve Articles and Papers, Fall 1980
Sample Papers (4 folders), 1979 [RESTRICTED]
Economics 294-5 Student Paper, 1979 [RESTRICTED]
Economics 490 Student Materials, 1973 [RESTRICTED]
Economics 490 Student Paper, 1973 [RESTRICTED]
Economics 490 Student Work from Adv 382, 1974 [RESTRICTED]
Sociology 356 Student Paper, 1982 [RESTRICTED]
Student Paper on the Kinked Oligopoly Demand Curve, ca. 1970s [RESTRICTED]
Student Papers, ca. 1980s [RESTRICTED]
Student Thesis: The Effect of Selected Socio-Economic Variables on Changes in Selected Domestic and Mass Media by Donald Ray Glover, 1976 [RESTRICTED]
Economics 294 Student Papers, 1978-80 [RESTRICTED]
Economics 294-5 Student Papers, 1969 [RESTRICTED]
Economics 356 Student Papers, 1982 [RESTRICTED]
Drafts, Notes, and Account Number, 1986, 1988-91, 1994-96 [RESTRICTED]
Father’s Day and Birthday Cards, Letters from Daughter, and Copy of Son’s Letter to Jack Kemp, 1988, 1993-94 [RESTRICTED]
Medical Records, 1989 [RESTRICTED]
Rati Ram Correspondence, Statistical Analyses, Related Articles, and Student Papers, 1979, 1986-87, 1990 [RESTRICTED]
Salary Review, Hinemoto (8435), 1981 [RESTRICTED]

Box 41:

Correspondence, General
1995
January 1995, December 1995, and January 1996 (includes Peggy Noonan; includes student personal information) [RESTRICTED]

Economics 451
Reading Lists, Examinations, and “The Developing Economics” Notice, 1971-76 [RESTRICTED]
Student Records and Evaluations, 1973-74, 1976 [RESTRICTED]
Syllabus, Notes, Student Addresses, Student Grade, and Course Evaluation Questionnaires, 1976 [RESTRICTED]
Student Tags and Informal Identification Cards from Class Exercise [RESTRICTED]
Basic Research Methods in Social Science Course Related Articles, Exercises, and Student Grades, 1975 [RESTRICTED]
Barun Mitra, Correspondence with and about, Program, Mitra Articles, and Related Articles and Literature List, 1984, 1993-96 (includes Passport Information and correspondence from Patricia Schroeder) [RESTRICTED]
Olympics
Student Paper, Tables, and Medal Data (2 folders), 1980, 1992 [RESTRICTED]
Price/Earnings (P/E) Ratio Student Paper, 1988 [RESTRICTED]
Student Dissertation Draft and Correspondence, 1974-75 [RESTRICTED]
Student Dissertation Progress Reports and Resources, 1960, 1971-75 [RESTRICTED]
Student Paper [RESTRICTED]
Student Papers, 1967 [RESTRICTED]
Student Recommendations, 1969-70, 1972-84, 1986-87 [RESTRICTED]
Student Recommendations, 1975-76, 1978 [RESTRICTED]
Science Controversy, 1978-80, 1982 [RESTRICTED]
Science Correspondence, 1980-81 [RESTRICTED]
Science – Notes on Dealings with Staff, 1979 [RESTRICTED]
Science – Reply [RESTRICTED]
Correspondence, Personal
1990, 1994-97 [RESTRICTED]
1990-96 (includes Milton Friedman) [RESTRICTED]
University of Maryland Administrative Correspondence
University of Maryland Administrative Correspondence and University of Illinois Employment Correspondence and Records (includes cassette tape), 1984-88 [RESTRICTED]

Box 42:

Science Phone Calls (4 cassette audiotapes), 1979-80 [RESTRICTED]