Box 1:

Advanced Underwriters Clinic, 1949-55
Agriculture Extension Workers Conference, 1966
Agricultural Industries Forum, 1963
Aluminum Extruders Management Institute, 1964-65
American Dietetic Executive Development Seminar, (1960); and Management Clinic, 1962
Architectural Woodwork Management Seminar, cancelled, 1965
Auditorium Managers (Professional) Symposium, 3 folders, 1972-73, 1976-78
Automotive Executives Managers Institute, 1959, 1961 (cancelled)
Automotive Wholesalers Management Institute (5 folders), 1960-68
Banking Programs
  Area Redevelopment Administration (ARA) Bankers Seminar, 1962
  Illinois Bank Management Conference, (14 folders) 1948, 1950-74

Box 2:

State Bank Examining Personnel School (3 folders), 1964-70
Trevett - Mattis Bank Forum, 1962
Boiler and Radiator Manufacturers Management Institute, 1960
Building Officials Institute, 1968-69
Business Application of Statistical Sampling Methods Conference, 1950
Business - Creative Thinking Conference, 1956
Business Education Conference (1949), and Business History Conference, 1959
Business Management Seminar, 1953
Business Statistics Regional Conference, 1952
Business and Tax Insurance Conference, 1948
Business, Young Businessmen's Management Institute, 1951-52
Caterpillar Basic Supervision Conference, 1971
Certified Seed Marketing Clinic, 1967
Code Administration and Enforcement, 1970
Communications Clinic, 1950
Community Merchants Clinic, 1948
Community Resources Development Workshop, 1966
Cooperative Business Management Seminar, 1971-73
Credit Bureau and Collection Service Management Institute, 3 folders, 1949-56

Box 3:

Credit Bureau and Collection Service Management Institute, 2 folders, 1957-60
Credit Union Short Courses, 1957
Development of Industrial Leadership Conference, 1951
Direct Mail Advertising Management Institute, 1955-63
Electrical Contractors Management Institute, 2 folders, 1958-60, 1964
Electronic Parts and Equipment Marketing Institute, 1962-63
Electronic Representatives Management Institute, 2 folders, 1960-68
Executive Compensation Seminar, 1956
Federal Land Bank Trading Seminar, 1969
Fixed Base Operators Management Institute, 1970, 1971 (cancelled)
Florists, Illinois Business Management Institute, 1957
Frozen Foods, Management Institute, 1956; Frozen Provisions Management Institute, 1959 (cancelled)
General Telephone Company of Illinois, Executive Conference, 1955
Homebuilders Advanced School, 1959-70
Howard Johnson Management Development Seminar, 1962
Hydronic Contractors and Wholesalers Short Course, 1960-61
Illinois Division of Highways, Courses
   A Courses (4 folders), 1958-72
   A-B Courses, 1971-71

Box 4:

   B Courses, (2 folders), 1965-69
   C Courses, (3 folders), 1967-71
   D Courses, (2 folders), 1970-72
   M Courses, (2 folders), 1962-63, 1965-70
   T Courses, (5 folders), 1967-74, 1976
Illinois Electric Corporation Managers Association, 1958
Industrial Forum, 1973
Industrial Management Institute, 3 folders, 1949-59
Insurance Programs
   Insurance Agency Management Conference, 1950, 1953
   Insurance Agents of Illinois, 1956-1964
   Insurance Short Course, 3 folders, 1948-52

Box 5:

   Disability Insurance Conference, 1951-51, 1966
   Independent Insurance Agents of Illinois Management Institute, 1967
   Life Insurance Management Institute, 1949-52
Mutual Insurance Companies Advanced Management Seminar, 1965-68
Internal Auditors Institute, 1965
International Trade Institute, 1953
Leader's Forum (underwriters) (4 folders), 1961-64

Box 6:

Leader's Forum (7 folders) 1965-71, 1974, 1977
Locker Operators' Management Conference, 1955
Materials Hemolding Equipment Distributors Management Institute, 1965-67
Minority Business Seminar, 1972 (cancelled)
Montgomery Ward "Managers of Change", 1972 (cancelled)
Motor and Equipment Wholesalers Management Institute, 4 folders, 1957-59
Motor Freight Service, Selling Conference, 7 folders, 1960-73

Box 7:

National Building Materials Institute, 1959-60
National Roofing Contractors Management Institute, 1970
Office Management Conference, 1952-57
Paper Distribution Executive Management Institute, 1963-65
Pension Conference, 1951
Personnel Management Conference, 1947-63
Petroleum Marketers Management Institute, 4 folders, 1955-68
Photo Dealers Management Institute, 4 folders, 1957-69
Point of Purchase Merchandising for Retailers, 1952
Post Office Administration Seminar, 1962
Programmed Instruction and Teaching machines Institute, 1963
Quality and Cost Control Institute, 1975
Retail Business Conferences
    General Retail Conferences (prices, promotion), 1949-63
    Illinois Retailers Conference, 1951
    Retail Druggist Conference, 1950
    Retail Grocer's Management Institute, 6 folders, 1955-65

Box 8:

Retail Hardware Management Institute, 4 folders, 1954-61
Retail Lumber and Material Sales Management Seminar, 1955
Sanitation Short Course, 1965
Shopping Centers Management Institute, 1961
Soft Water Operators' Management Conference, 1954-58
Soil Conservation Service Management Seminar, 1956-58
Store Fixture Manufacturer Management Institute, 1962-63, 1968
Television Sales and Service in new T.V. areas Conference, 1953
Tool and Die Management Institute, 1960
Trade Association Meeting, 1954
Trade Association, Research Conference 1959; and Executive Management Seminar, 1957-58
Trade Association, trade with Emerging African Market, 1964 (cancelled)
Traffic Engineering Management Institute, 1964 (cancelled)
Watchmakers Seminar, 1963
Water Conditioning Management Institute, 1962-64, 1969
Water Pollution Control Management Institute, 1967-70